

**South Carolina 2022 ARPA Grant  
Program  
Application SFRF 1.0**



**Section 1.1 - Applicant Information**

Legal Entity/Organization Name	WC Fiber, LLC
Parent Organization	West Carolina Rural Telephone Cooperative, Inc.
Entity Type (e.g. Corporation, non-profit, cooperative, governmental entity)	Corporation
Primary Contact Name	Jeff Wilson
Title	CEO
Mailing Address City, State, Zip	PO Box 610, Abbeville, SC 29620
Phone Number	864-446-9251
Email	<a href="mailto:jeff.wilson@wctel.com">jeff.wilson@wctel.com</a>
FCC Registration Number (FRN):	0024824443
Data Universal Numbering System (DUNS) Number	118416961
Registered in the System for Award Management (SAM)	YES
SAM Number	X6GHCVSZ3RK3
SC State Vendor Number	7000289683

**Section 1.2 - Project Name/Number**

Project Number (Format XXX-XX)	WCF-05
Project Name	South Greenwood

**Section 1.3 - Broadband Service Provider Context**

Date of Applicant’s Initial FCC Form 477 Submission	12/31/2010
Date of Applicant’s Most Recent FCC Form 477 Submission	6/30/2022
Applicant has experience delivering broadband service via fiber and/or hybrid fiber-coax infrastructure (YES/NO)	Yes

**Section 1.4 - Broadband Infrastructure Information**

Indicate the type(s) of broadband infrastructure technology to be deployed in the project service area.  
 Projects must provide a minimum of 100/20 Mbps scalable to 100/100 Mbps. Applicant must explain in detail why the proposed project cannot provide 100/100 Mbps.

Fiber to the Premises Minimum Sustainable Download/Upload Speeds 100/100 Mbps
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**Section 1.5 - Proposed Broadband Pricing Tiers**

Rates less than \$10/month (YES/NO)	No
If yes to \$10 month plan what are the upload/download speeds	
Rates between \$10 - \$14.99 (YES/NO)	No
If yes to \$10 - \$14.99 month plan what are the upload/download speeds	
Rates between \$15 - \$19.99 (YES/NO)	No
If yes to \$15 - \$19.99 month plan what are the upload/download speeds	
Rates between \$20 - \$24.99 (YES/NO)	No
If yes to \$20 - \$24.99 month plan what are the upload/download speeds	
Rates between \$25 - \$34.99 (YES/NO)	No
If yes to \$25 - \$34.99 month plan what are the upload/download speeds	
Do the above speed tiers include unlimited data? (YES/NO)	Yes
Is a Consumer-based Contract Required? (YES/NO)	No
Is the pricing fixed? (YES/NO)	Select one
What’s the duration of the pricing? (In Months)	Select one

**Section 1.6 - Project Timeline**  
**(Maximum Timeline Allotted is 24 months)**

Project Start Date	April 1, 2023
Project Construction Activity Begins	May 1, 2023
Project Construction Activity Complete	June 15, 2023
Customer Premises <i>Installations Begin</i>	June 15, 2023
<i>Installations End</i>	August 1, 2023
Overall Project Completion Date	August 1, 2023
Will the project be completed within 24 months of official Notice to Proceed (NTP)?	Yes

**Section 1.7 - Project Service Area Information**

Estimated Miles of Fiber to be Installed	14.7
Estimated Percentage Underground	100
Estimated Percentage Aerial	0
Number of Counties to be Impacted	1
County Names	Greenwood
Total Number of Census Blocks with Concentrations of K-12	6
Total number of Census Blocks in DDA's	5
Total number of Census Blocks NOT in DDA or K-12 Concentration	0
Total Number of unserved 2020 Census Blocks part of Proposed Project	6
Total number of housing units served	55
Total number of businesses served	31
Total number of other Public Facilities e.g. community centers, fire stations served	16
Total Structures Served	102
Average Cost Per Structure Served	\$ 9,565.84
Does the applicant plan to serve every structure in the proposed project service area?	Yes

If no, provide an explanation for why the Project will not Pass all Homes in the proposed project service area

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## Section 2.2 - Funding Details

Description	Comment	Amount
South Carolina ARPA Broadband Grant Program Funds requested		\$ 795,791.67
Applicant-Provided Funding		\$ 179,923.60
Third-Party Funding Source (if applicable)		\$ -
Total Project Cost		\$ 975,715.27
Percentage Funds Requested from SC Broadband Office		82%
Percentage Funds from Applicant Match		18%
Percentage Funds from Third Party Funding Source		0%

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## Section 3.1 Confirmations

Applicant participates in the Affordable Connective Program (ACP) and will participate in the ACP for the life of ACP for the Project Service Area.

Agree

Applicant will provide at least one low-cost option without data usage caps and at speeds sufficient for households with multiple users.

Agree

The Project will comply with the requirements set forth in ARPA, South Carolina Act No. \_\_\_\_ of 2022, and other federal, state, and local laws, including environmental and permitting laws and regulations.

Agree

The Applicant will not use ARPA funds to procure or obtain certain telecom and video surveillance services or equipment as outlined in 2 CFR 200.216 and 2 CFR 200.471.

Agree

Applicant will not use ARPA funds to modernize cybersecurity for existing and new broadband networks.

Agree

Applicant will not procure telecommunications equipment or services from China.

Agree

The Project includes pre-project development uses or costs

Disagree

If Yes to above, the pre-development uses or costs will be (1) tied to an eligible broadband project or reasonably expected to lead to such a project; and (2) obligated within the period between March 3, 2021, and December 31, 2024 and expended to cover such obligations by December 31, 2026.

Select one

Applicant will require its employees, contractors, and subcontractors to comply with the applicable requirements in the South Carolina Underground Facility Damage Prevention Act pursuant to Title 58, Chapter 36 of the South Carolina Code of Laws, as amended.

Agree

Applicant affirms that it will consult with the SC Department of Transportation, electric utilities as well as local water sewer utilities as to any possible efficiencies that can be achieved with a “dig once” approach.

Agree

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### **4.1 - Additional Information**

(max 2000 character limit per item)

Provide a Summary Narrative that describes your project

WCFIBER submits this grant application for a fiber-to-the-home (FTTH) broadband project in the Mt Moriah Rd and Hwy 221 areas of South Greenwood County . This project has been identified as an area that is currently underserved with internet download speeds of less than 25 Mbps and upload speeds of less than 3 Mbps. The project will benefit 102 locations by providing access to a 100% fiber-based broadband service to each service location in the proposed project area. The technology utilized for broadband delivery will be the ITU-T G.9807.1 standards-based XGS PON technology, capable of delivering 10 Gbps downstream and 2.5 Gbps upstream.

This project area lacks broadband service that is desperately needed to enhance the quality of life through education, work, and everyday communication. The County has expressed its desire and support for WCFIBER to bring state-of-the-art broadband services to these underserved areas. WCFIBER has already engaged and will continually engage with the local school district to understand the needs within the community. WCFIBER has had one-on-one meetings with the local school district to get a perspective on the dire need. If we receive this grant, WCFIBER will engage the community through public meetings, mailings, and radio to inform people on how to inquire about services and information on the Affordable Connectivity Program.

Describe how your proposal meets the needs of the community to be served as described in the "Guidelines."

These census blocks have been designated as being unserved, and WCFIBER's proposed project would serve 100% of priority census blocks and at least 80% of unserved census blocks. It is our intent to serve as many units as possible at the lowest possible cost. The service offered would be a total fiber to the home (FTTH) network allowing the fastest speeds available. WCFIBER has been working closely with local school districts and public officials on our efforts to apply for this grant. If awarded WCFIBER will utilize an aggressive marketing campaign to inform people in the proposed service areas that service is available, opportunities to learn about broadband and affordability through programs like the Affordable Connectivity Program. This campaign would include mailers, radio ads and in some cases door to door consultation.

If the proposed Project is in an area that is subject to an existing federal or state funding commitment for reliable speeds of 100/20 Mbps, explain why there is an identified need for additional broadband investment that is not met by existing federal or state funding commitments.

The parent company of WCFIBER is a cooperative with a history of deploying fiber to the premises where other companies have refused to serve. The core of our belief system is that all households and businesses deserve the same level of service in the rural areas of South Carolina as those in metropolitan areas. The pandemic has increased attention on the crucial role that broadband service plays in our daily lives. Broadband is now a necessary service just as vital as electricity and water that all citizens of South Carolina need access to now. It is an integral part of education, healthcare access, workforce development, telework, public safety, conducting routine business activities, and many other opportunities. Too many areas still lack access to this vital service. With the funding requested in this application, WCFIBER will begin work to provide gigabit symmetrical service in the proposed project area immediately. These students and residents should not be left to wait years for this essential service that is needed today.

<p>Describe any plans or programs you have developed to improve adoption in the community described in this proposal.</p>
<p>WCFIBER has developed computer literacy classes working through the local school district's adult education programs. We have conducted three classes in Greenwood County and have plans to conduct classes in Abbeville, Anderson and McCormick Counties. These classes are open to the public, and you do not have to be a customer to attend. The courses cover basic computer skills, streaming, and cyber security. We also use online tools to help businesses navigate social media for marketing purposes. We are looking at utilizing the NorthStar curriculum in the future.</p>
<p>As part of the Project, explain how the Applicant will make efforts to increase digital literacy, for example, support through online training?</p>
<p>WCFIBER will continue to offer computer literacy classes and to further expand classes in other areas. We are currently working on a method to host classes virtually. Recently we have provided classes not only to residential customers but also to business customers on how to further their marketing efforts through social media. We also have recorded instructional videos that customers can view to increase their understanding of video streaming.</p>
<p>As part of the Project, identify any areas that the Applicant would be willing to provide public Wi-Fi in a central or community location to improve access for all South Carolinians and for what period of time.</p>
<p>Since the pandemic's beginning, we have offered free Wi-Fi and will continue to do so for the foreseeable future. We are now discussing offering free Wi-Fi in more locations to serve communities where we offer service. We currently offer free Wi-Fi at twenty-three (23) sites for the public. As our service area grows, more locations will be added.</p>
<p>List documents that demonstrate your organization currently has the necessary funds to complete this project/proposal. Attach documents to this proposal.</p>
<p>A report from the independent auditor of West Carolina Rural Telephone Cooperative, Inc. details that the company has the necessary resources to complete this project.</p>

List any lease, franchise agreement, interconnection agreement, authorization, permit, or other items needed to complete this project.	
County and SCDOT permits will be required for buried construction within road rights of way.	
Will the Project deliver broadband in the approved Project Service Area that meets or exceeds symmetrical download and upload speeds of 100/100 Mbps?	Yes
If no to above, explain and provide support demonstrating why the Project will not deliver such speeds and provide an affidavit that 100/100 Mbps symmetrical download/upload speeds are not practicable.	
Explain how the Applicant will consult with the community in the Project Service Area on the general affordability needs of the target markets.	
<p>WCFIBER has had discussions with County Government Officials, School District Superintendents, Council of Governments, and government social services to better understand the broadband affordability needs of existing and prospective service areas. WCFIBER has presented to County Councils, City Councils, and non-profits. We are also working with these organizations to provide information on the Affordable Connectivity Program (ACP). Some other organizations we have worked with in providing information on our service packages and the Affordable Connectivity Program includes GLEAMNS Human Resources Commission, Local housing authorities, The Department of Social Services, Local food banks, First Steps, and Veteran Offices.</p> <p>We have utilized radio, printed materials, door hangers, and community events to inform the public of the ACP. WCFIBER also has had discussions with various entities regarding pricing. Our prices are evaluated annually utilizing adoption rates, cost of service, and competitive pricing.</p> <ul style="list-style-type: none"> <li>• <b>Adoption Rates:</b> Our adoption rates exceed industry standards not only in new markets but also in established markets.</li> <li>• <b>Cost to Provide Service:</b> We are constantly evaluating our cost to provide service. We invest in the latest technology to provide the best service. We are one of the few companies offering a total fiber to the home network.</li> <li>• <b>Competitive Pricing:</b> Based on throughput - speed measured in Mbps - we offer the lowest prices in the area. Our service offerings are symmetrical speeds, which most competitors do not provide.</li> </ul> <p>WCFIBER utilizes the following measures to eliminate barriers to service adoption:</p> <ul style="list-style-type: none"> <li>• <b>Affordable services offering designed to meet the needs of all users, from basic browsing and email to those that have fully engaged in a digital lifestyle.</b></li> <li>• <b>No data caps or speed throttling</b></li> <li>• <b>No installation charges</b></li> <li>• <b>No contracts</b></li> <li>• <b>No deposits</b></li> <li>• <b>No credit checks</b></li> <li>• <b>1st month free</b></li> </ul>	



<p>Will the Project (1) prioritize investments in fiber-optic infrastructure wherever feasible and focus on projects that deliver a physical broadband connection by prioritizing projects that achieve last mile connections or ensure funded middle mile projects have commitments in place to support new and/or improved last mile service; (2) include affordability options and shall participate in ACP for the life of ACP; and (3) prioritize support for local networks owned, operated, or affiliated with local governments, nonprofits, and cooperatives.</p>	<p>Yes</p>
<p>If no to above, explain.</p>	
<p></p>	
<p>If awarded, will the Grant funds be used to overbuild another existing broadband provider or to reimburse expenses related to overbuilding another broadband provider?</p>	<p>Yes</p>
<p>If yes to above, explain.</p>	
<p>We intend to overbuild existing service providers offering copper DSL services in portions of the proposed project area which does not meet the minimum 25Mb x 3Mb requirement. Therefore these areas are considered unserved or underserved and are eligible for funding.</p>	
<p>Is there an identified need in the Project Service Area for additional broadband infrastructure that is not met by existing federal or state funding commitments?</p>	<p>Yes</p>
<p>If so, explain whether service to households and businesses in the Project Service Area should require a holistic approach that provides service to a wider area in order to make ongoing service of certain households or businesses within the service area economical.</p>	
<p></p>	

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## 5.1 - Project Sponsors

Entity Name	Greenwood County
Entity Type (e.g. Corporation, non-profit, cooperative, governmental entity)	Government
Role within proposed project	Passed Resolution in Support
Primary Contact Name	Chairman Moates / Co. Administrator Toby Chappell
Title	Chairman / County Administrator
Mailing Address City, State, Zip	600 Monument St., Greenwood, SC 29646
Phone Number	864-942-8507
Email	<a href="mailto:tchappell@greenwoodsc.gov">tchappell@greenwoodsc.gov</a>

## 5.2 - Project Sponsors

Entity Name	Greenwood County School District 50
Entity Type (e.g. Corporation, non-profit, cooperative, governmental entity)	Government
Role within proposed project	Letter of Support
Primary Contact Name	Dr. Steve Glenn
Title	Superintendent
Mailing Address City, State, Zip	1855 Calhoun Rd., Greenwood, SC 29648
Phone Number	864-941-5400
Email	<a href="mailto:glenns@gwd50.org">glenns@gwd50.org</a>

### **5.3 - Project Sponsors**

Entity Name	Upper Savannah Council of Governments
Entity Type (.e.g. Corporation, non-profit, cooperative, governmental entity)	Governmental
Role within proposed project	Letter of Support
Primary Contact Name	Patricia Hartung
Title	Executive Director
Mailing Address City, State, Zip	430 Helix Rd., Greenwood, SC 29646
Phone Number	864-941-8050
Email	<a href="mailto:pchartung@uppersavannah.com">pchartung@uppersavannah.com</a>

### **5.4 - Project Sponsors**

Entity Name	Self Regional Healthcare
Entity Type (.e.g. Corporation, non-profit, cooperative, governmental entity)	Non-Profit
Role within proposed project	Letter of Support
Primary Contact Name	Cyndi New
Title	Director of Community Health & Health Equity
Mailing Address City, State, Zip	P.O. Box 587, Pendleton, SC, 29670
Phone Number	864-646-1774
Email	<a href="mailto:cyndi.new@selfregional.org">cyndi.new@selfregional.org</a>

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## **6.1 - Attachment Checklist**

(Please attach the following items to application)

### **GIS Shapefiles**

*Proposed 2020 Census Blocks*

Yes

*Proposed Service Areas*

Yes

*Proposed Fiber/Cable Lines*

Yes

*Proposed Structures Served by Type*

Yes

*Proposed Network Junctions*

No

6.2 Signed affidavit certifying grant application is complete and accurate

Yes

Partners for financial support related to proposed project or non-cash support provide associated documentation.

No

Letters of support evidencing community need and strategic partnerships

Yes

Copies of Applicant's Current Fee Structure for all Internet Speed Tiers

Yes

Certificates of Insurance

Yes

Certificates of Bonding, as described in CFR § 200.326 Bonding requirements.

Yes

Any additional information evidencing community need for project

No