APPLICATION

South Carolina Broadband Infrastructure Project

Applicant Information

Applicant Name/Organization TruVista Communications, Inc. f/k/a The Chester Telephone Company

Applicant FCC Registration Number (FRN) 0003707775

Primary Contact Name Eric Ramey

Title Sr Director - Administration & Regulatory Affairs

Mailing Address 160 York Street

Phone Number 803-581-9152

City, State, Zip Chester, South Carolina, 29706

Email eric.ramey@truvista.biz

Broadband Service Provider Experience

Date of Applicant's Initial FCC Form 477 Submission 12/9/14

Date of Applicant's Most Recent FCC Form 477 Submission 3/2/20

- [x] Applicant **and/or project Partner** has experience delivering broadband service over fiber or hybrid fiber-coax infrastructure
- [x] Applicant **and/or project Partner** has experience building and operating broadband networks in rural areas
- [x] Applicant **and/or project Partner** has experience **building and** operating broadband networks in low-moderate income areas

Project Area Information

County Chester

Rural or Urban Rural

Nearest City/Town Lowrys

Project Area Map Code Chester Block 3

86	Number of Households in Project Area	*(Target code)*
2	Number of Businesses in Project Area	
0	Number of Health Care Facilities in Project Area	
0	Number of Community Anchor Points in Project Area	
0	Number of Educational Institutions in Project Area	

Broadband Infrastructure Information

Indicate the type(s) of broadband infrastructure technology to be deployed in the project area.

- [x] *Fiber to the Premises* **Minimum Sustainable** Download/Upload Speeds 25/3
- [ ] *Hybrid fiber-coax (symmetrical upload/download speeds)* **Minimum Sustainable** Download/Upload Speeds
- [ ] *Hybrid fiber-coax (non-symmetrical upload/download speeds)* **Minimum Sustainable** Download/Upload Speeds
- [ ] *Fixed wireless* **Minimum Sustainable** Download/Upload Speeds
- [ ] *VDSL (25/3 Mbps or faster)* **Minimum Sustainable** Download/Upload Speeds

Broadband Pricing Schedules or Tiers

Indicate all rate tiers **for broadband at speeds of 25/3 Mbps or faster** will be offered to customers in the project area:

- [ ] Rates less than $10/month
- [ ] Rates between $10 - $14.99/month
- [ ] Rates between $15 - $19.99/month
- [ ] Rates between $20 - $24.99/month
- [x] Rates between $25 - $34.99/month

Project Timeline and Milestones

Project Start Date 8/21/20

Project Construction Activity Begins 8/31/20

Project Construction Activity Complete 12/15/20

Customer Premises Installations Complete 12/15/20

Project Completion Date 12/15/20

Project Cost Information

Total Project Cost $ 910,921.00

Upfront Cost Requirements $ 182,386.00

Cost of Building and/or Extending Infrastructure to Customer Premises $ 728,535.00

Average Cost per **Location Served** *(all locations or structures)* $ 10,592.10

Average Cost per Housing Unit $ 10,592.10

Average Cost per Business $ 10,592.10

Project Funding Information

South Carolina CARES Act Funding Requested $ 455,460.50

Applicant-Provided Funding $ 455,460.50

Third-Party Funding Amount $ 0

Source(s)

Additional Information

Describe Applicant's and/or project Partner's experience building and/or operating broadband networks.

TruVista Communications (TruVista) has been in business since 1897 and has a strong legacy of providing telecommunications service in the rural markets where we operate. Our Broadband experience begins with the offering of DSL over our copper network in 2000. The initial offering was 256K to the end-user, and we currently offer a maximum of 100M over our ADSL network in our copper footprint with up to 750M in our Coax footprint. Inside our Fiber footprint, we can address almost any customer requirements. The highest speed currently offered to our residential customers in our Fiber markets is 1G. Still, higher speeds can certainly be accommodated if requested, and speeds to our commercial customers can go as high as 10G currently (if requested). Customer requirements are constantly being evaluated to determine if higher speeds are needed and when the market demands require we are willing and capable to upgrade our core network to accommodate.

In an effort to become a "broader" provider of Internet Services TruVista executed a strategy to obtain CATV/COAX facilities in our existing footprint or complementary territories as a part of our growth strategy. The first acquisition came in 2002 with a Cable purchase (from Comporium) in the Winnsboro, SC market. This initial CATV purchase required TruVista to build out a fully functioning Head End in order to provide video/internet services over the COAX facilities. TruVista personnel were closely and deeply involved with the buildout, which provided a tremendous opportunity for training the TruVista personnel.

In 2006, TruVista purchased the cable franchise located in Chester, SC from Charter Communications. This acquisition allowed TruVista to provide higher internet speeds to customers in our ILEC footprint. 2006 also saw TruVista purchase from Charter Communications their CATV franchise in Camden, SC.

This acquisition was followed closely by purchases from Comporium in the Lewisville, SC and from Cablevision in Great Falls, SC marketplaces. These acquisitions occurred in 2007.

2012 saw the remaining acquisitions (to date). Both of these occurred in Georgia and were purchased from Northland Communications and Gumlog Cable.

Combine these purchases and the growth strategies associated; the upgrades and growth strategy in our copper footprint and finally our edging out strategy with FTTX we have seen tremendous growth in our Broadband Subscribers. In the last 5years (YE 2014 –YE 2019) we have seen subscriber growth rate grow 30% in total. Our entire technician workforce is Broadband trained, our NOC is Broadband trained and education continues as the technology evolves.

TruVista continues to invest millions of dollars annually in capital primarily to ensure our ability to build, successfully deliver, upgrade and successfully maintain our Broadband Subscriber Base. Since 2012, TruVista's Capital Budget directly associated with the Network has grown 196%. The primary driver of the increase and easily the majority of the investment is directly related to increasing and retaining Broadband Subscribers with the best technology our budgets allow.

The TruVista leadership team has a vast and extensive knowledge of the communications industry. With a combined 90+ years of industry experience, this team manages significant projects on a regular basis. When Brian Singleton took over 15 years ago at TruVista, he began to assemble his key leadership team, the organization and today many are still in place along with additional enhancements. Brian has recently recruited a new EVP/CFO, Tim Geyer, who has 23 years' experience in the telecom industry along with maintaining his CPA certification. Tim's experience in the financial arena will be invaluable in maintaining the integrity of the finances. Brian also recruited Carla French who is now serving as President/COO. Brian knows Carla from previously working with her at BellSouth. With her tenure at TruVista included, Carla brings 35 years of telecom experience to the team.

Beginning with 2015's Capital Budget thru 2019, there will be $52,000,000+ spent on network projects of which 75-80% can be associated with Broadband. The projects range from small fiber buildouts to major projects. TruVista is currently completing a 2 year project in Georgia and will be a $10M+ in capital investment. TruVista completed a project at the end of June 2019, which took approximately 2 and half years Total investment in this project (to date) is $4.6M. We continue a Beautification Fiber Project partnering with the city in the historical Camden, SC (Kershaw Co) area and to date we have invested $4M+ in capital. TruVista Is currently beginning the construction phase of a $12.14M UDSA ReConnect Project in Kershaw County. We expect the ReConnect project to complete near YE 2023.

Describe how your proposal meets CARES objectives as described in the "Guidelines." Use additional pages if necessary.

TruVista is committed to providing high quality, reliable and fast broadband connections to all households in our service areas. When the opportunity to apply for funding through the CARES Act to help provide broadband services to unserved/underserved areas became available, TruVista recognized that it is uniquely positioned to build to the areas outlined in this application to provide a Fiber to the Premise (FTTP) based internet product to approximately 86 homes with download speeds of up to 1Gbps.

As outlined in the Coronovirus Relief Fund Guidance document, eligible expenditures include those that facilitate learning, including technological improvements, in connection with school closings to enable compliance with COVID-19 precautions. Provided we are awarded funds, these projects will provide approximately 86 underserved households in this application area with broadband internet access that will facilitate distance-learning opportunities for students in connection with school closings and upcoming limited in-class schedules due to COVID-19. The hybrid type schedules that schools districts are utilizing this fall will put a heavy emphasis on students having a reliable, fast and always on internet connection so that when they are not in the physical classroom, they can attend virtual classrooms, interact with teachers and classmates in an e-learning environment and do the necessary research to complete homework.

Describe how your proposal meets the needs of the community to be served as described in the "Guidelines." Use additional pages if necessary.

This application helps to meet the needs of the community by providing approximately 86 households and 2 businesses the necessary broadband connections to enable ongoing educational efforts for student residents. Without a reliable broadband connection, students living in unserved or underserved areas of school districts run the risk of falling irreparably behind their 'connected' peers in their educational pursuits. Broadband connections resulting from an award further provides the ability to parents in these households to work effectively from home while juggling the needs of their children's hybrid school schedule as a result of the virus outbreak. In addition, a reliable and secure broadband connection assists in residents being able to seek medical advice and feedback in a virtual setting at a time when health care professionals are overwhelmed and when patients are reluctant to seek face-to-face assistance due to the COVID-19 pandemic.

Describe any plans or programs you have developed to improve adoption in the community described in this proposal. Use additional pages if necessary.

TruVista is committed to bringing reliable broadband and Wi-Fi services to our communities. We have previously been awarded a USDA ReConnect grant to bring high-speed internet to unserved and underserved areas of Kershaw County, SC. We have recently worked with the South Carolina Office of Regulatory Staff to craft a broadband offer for low income student households in our service footprint who do not currently have an internet connection in anticipation of a significant amount of classroom activity taking place in a virtual environment. This offer is intended to assist these lower income households in ensuring their school-aged children have the resources to successfully continue their educations during the COVID-19 outbreak. At the time of school closings in March of 2020 TruVista committed to providing free, up to 25Mb internet service to homes with school-aged children but no connection through the end of the school year. Internally the free internet offer was named Educate 2020 and it was offered across the TruVista footprint in South Carolina and Georgia. The Educate 2020 resulted in over 1,250 HSD connections.

Provide documents to establish proof that your organization has the necessary funds (50% of total project cost) to complete this project/proposal. List documents here and attach documents to this proposal.

Matching Funds Affidavit attached

List any lease, franchise agreement, interconnection agreement, authorization, permit, or other items needed to complete this project.

DOT permits needed

Attachments and Exhibits

Please attach the following items to Application:

1. Map of Project Area (PDF and Shapefile formats)
2. Letters of support evidencing community need for project
3. Any additional information evidencing community need for project

Certification and Signature

CERTIFICATION: The Applicant certifies that information included in this application is factual to their knowledge.

☑ Applicant agrees to comply with all applicable requirements and conditions contained in Subrecipient Agreement for Coronavirus Relief Funds

Signature: Eric Ramey

Print Name of Signature: Eric Ramey

Title of Signatory: Sr Director - Administration & Regulatory Affairs

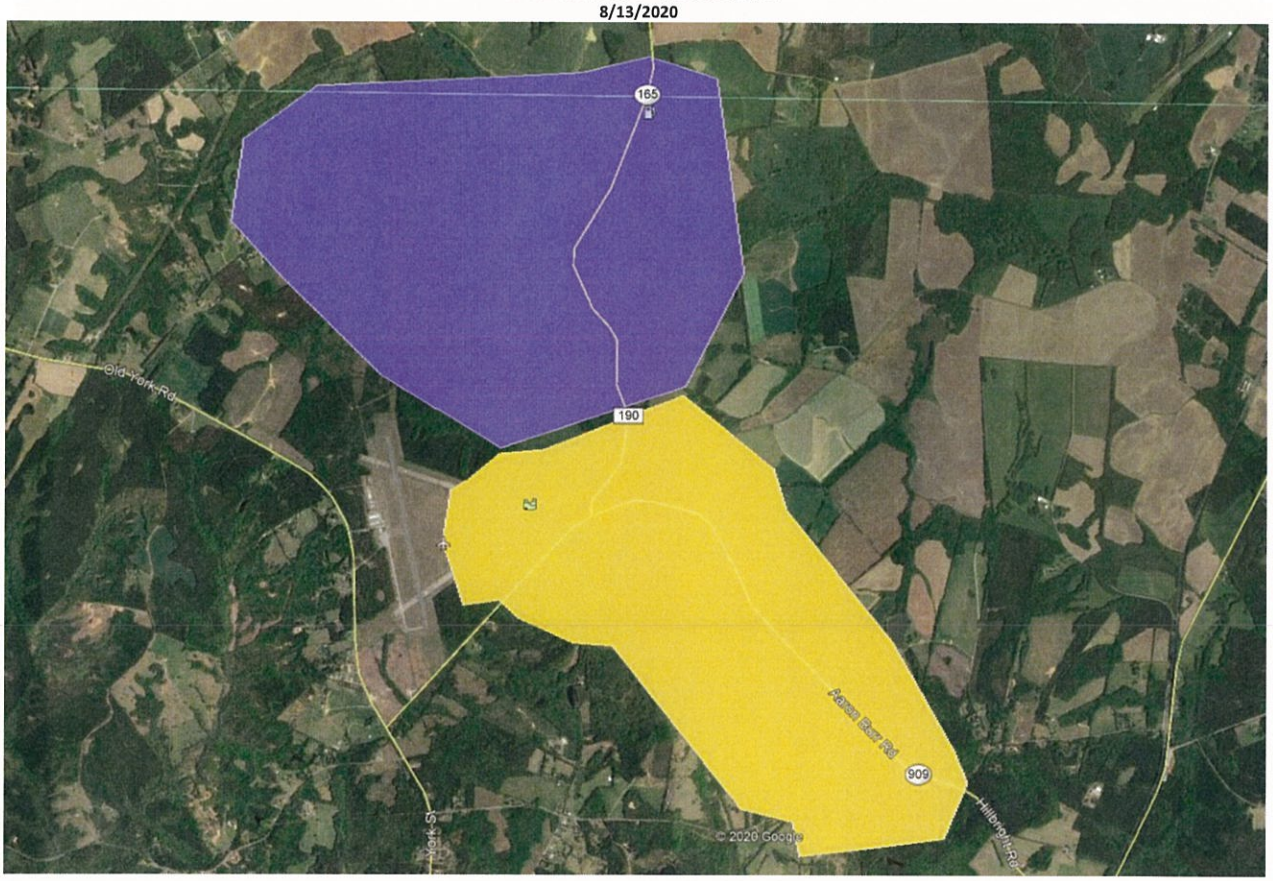
Date: 8/14/20

Renewal Terms. *Contingent upon extensions for the expenditure of CARES Act funds provided by the U.S. Department of Treasury and the State of South Carolina, this Agreement may be renewed as evidenced by written approval of both parties.*

All questions and completed applications should be submitted to Broadband@ors.sc.gov

Facsimile signatures and email signatures shall be as effective as original signatures to bind any party.

TruVista
Cares Act Priority 1 –Chester Block03
8/13/2020



APPLICATION

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City, State, Zip Chester, South Carolina, 29706

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Broadband Service Provider Experience

Date of Applicant's Initial FCC Form 477 Submission 12/9/14

Date of Applicant's Most Recent FCC Form 477 Submission 3/2/20

- [x] Applicant **and/or project Partner** has experience delivering broadband service over fiber or hybrid fiber-coax infrastructure
- [x] Applicant **and/or project Partner** has experience building and operating broadband networks in rural areas
- [x] Applicant **and/or project Partner** has experience **building and** operating broadband networks in low-moderate income areas

Project Area Information

County Chester

Rural or Urban Rural

Nearest City/Town Great Falls

Project Area Map Code Chester Block 16

420	Number of Households in Project Area	*(Target code)*
1	Number of Businesses in Project Area	
0	Number of Health Care Facilities in Project Area	
1	Number of Community Anchor Points in Project Area	
0	Number of Educational Institutions in Project Area	

Broadband Infrastructure Information

Indicate the type(s) of broadband infrastructure technology to be deployed in the project area.

- [x] *Fiber to the Premises* **Minimum Sustainable** Download/Upload Speeds 25/3
- [ ] *Hybrid fiber-coax (symmetrical upload/download speeds)* **Minimum Sustainable** Download/Upload Speeds
- [ ] *Hybrid fiber-coax (non-symmetrical upload/download speeds)* **Minimum Sustainable** Download/Upload Speeds
- [ ] *Fixed wireless* **Minimum Sustainable** Download/Upload Speeds
- [ ] *VDSL (25/3 Mbps or faster)* **Minimum Sustainable** Download/Upload Speeds

Broadband Pricing Schedules or Tiers

Indicate all rate tiers **for broadband at speeds of 25/3 Mbps or faster** will be offered to customers in the project area:

- [ ] Rates less than $10/month
- [ ] Rates between $10 - $14.99/month
- [ ] Rates between $15 - $19.99/month
- [ ] Rates between $20 - $24.99/month
- [x] Rates between $25 - $34.99/month

Project Timeline and Milestones

Project Start Date 8/21/20

Project Construction Activity Begins 8/31/20

Project Construction Activity Complete 12/15/20

Customer Premises Installations Complete 12/15/20

Project Completion Date 12/15/20

Project Cost Information

Total Project Cost $ 1,916,328.92

Upfront Cost Requirements $ 293,728.92

Cost of Building and/or Extending Infrastructure to Customer Premises $1,622,600.00

Average Cost per **Location Served** *(all locations or structures)* $ 4,562.75

Average Cost per Housing Unit $ 4,562.75

Average Cost per Business $ 4,562.75

Project Funding Information

South Carolina CARES Act Funding Requested $ 958,164.46

Applicant-Provided Funding $ 958,164.46

Third-Party Funding Amount $ 0

Source(s)

Additional Information

Describe Applicant's and/or project Partner's experience building and/or operating broadband networks.

TruVista Communications (TruVista) has been in business since 1897 and has a strong legacy of providing telecommunications service in the rural markets where we operate. Our Broadband experience begins with the offering of DSL over our copper network in 2000. The initial offering was 256K to the end-user, and we currently offer a maximum of 100M over our ADSL network in our copper footprint with up to 750M in our Coax footprint. Inside our Fiber footprint, we can address almost any customer requirements. The highest speed currently offered to our residential customers in our Fiber markets is 1G. Still, higher speeds can certainly be accommodated if requested, and speeds to our commercial customers can go as high as 10G currently (if requested). Customer requirements are constantly being evaluated to determine if higher speeds are needed and when the market demands require we are willing and capable to upgrade our core network to accommodate.

In an effort to become a "broader" provider of Internet Services TruVista executed a strategy to obtain CATV/COAX facilities in our existing footprint or complementary territories as a part of our growth strategy. The first acquisition came in 2002 with a Cable purchase (from Comporium) in the Winnsboro, SC market. This initial CATV purchase required TruVista to build out a fully functioning Head End in order to provide video/internet services over the COAX facilities. TruVista personnel were closely and deeply involved with the buildout, which provided a tremendous opportunity for training the TruVista personnel.

In 2006, TruVista purchased the cable franchise located in Chester, SC from Charter Communications. This acquisition allowed TruVista to provide higher internet speeds to customers in our ILEC footprint. 2006 also saw TruVista purchase from Charter Communications their CATV franchise in Camden, SC.

This acquisition was followed closely by purchases from Comporium in the Lewisville, SC and from Cablevision in Great Falls, SC marketplaces. These acquisitions occurred in 2007.

2012 saw the remaining acquisitions (to date). Both of these occurred in Georgia and were purchased from Northland Communications and Gumlog Cable.

Combine these purchases and the growth strategies associated; the upgrades and growth strategy in our copper footprint and finally our edging out strategy with FTTX we have seen tremendous growth in our Broadband Subscribers. In the last 5years (YE 2014 –YE 2019) we have seen subscriber growth rate grow 30% in total. Our entire technician workforce is Broadband trained, our NOC is Broadband trained and education continues as the technology evolves.

TruVista continues to invest millions of dollars annually in capital primarily to ensure our ability to build, successfully deliver, upgrade and successfully maintain our Broadband Subscriber Base. Since 2012, TruVista's Capital Budget directly associated with the Network has grown 196%. The primary driver of the increase and easily the majority of the investment is directly related to increasing and retaining Broadband Subscribers with the best technology our budgets allow.

The TruVista leadership team has a vast and extensive knowledge of the communications industry. With a combined 90+ years of industry experience, this team manages significant projects on a regular basis. When Brian Singleton took over 15 years ago at TruVista, he began to assemble his key leadership team, the organization and today many are still in place along with additional enhancements. Brian has recently recruited a new EVP/CFO, Tim Geyer, who has 23 years' experience in the telecom industry along with maintaining his CPA certification. Tim's experience in the financial arena will be invaluable in maintaining the integrity of the finances. Brian also recruited Carla French who is now serving as President/COO. Brian knows Carla from previously working with her at BellSouth. With her tenure at TruVista included, Carla brings 35 years of telecom experience to the team.

Beginning with 2015's Capital Budget thru 2019, there will be $52,000,000+ spent on network projects of which 75-80% can be associated with Broadband. The projects range from small fiber buildouts to major projects. TruVista is currently completing a 2 year project in Georgia and will be a $10M+ in capital investment. TruVista completed a project at the end of June 2019, which took approximately 2 and half years Total investment in this project (to date) is $4.6M. We continue a Beautification Fiber Project partnering with the city in the historical Camden, SC (Kershaw Co) area and to date we have invested $4M+ in capital. TruVista Is currently beginning the construction phase of a $12.14M UDSA ReConnect Project in Kershaw County. We expect the ReConnect project to complete near YE 2023.

Describe how your proposal meets CARES objectives as described in the "Guidelines." Use additional pages if necessary.

TruVista is committed to providing high quality, reliable and fast broadband connections to all households in our service areas. When the opportunity to apply for funding through the CARES Act to help provide broadband services to unserved/underserved areas became available, TruVista recognized that it is uniquely positioned to build to the areas outlined in this application to provide a Fiber to the Premise (FTTP) based internet product to approximately 420 homes with download speeds of up to 1Gbps.

As outlined in the Coronovirus Relief Fund Guidance document, eligible expenditures include those that facilitate learning, including technological improvements, in connection with school closings to enable compliance with COVID-19 precautions. Provided we are awarded funds, these projects will provide approximately 420 underserved households in this application area with broadband internet access that will facilitate distance-learning opportunities for students in connection with school closings and upcoming limited in-class schedules due to COVID-19. The hybrid type schedules that schools districts are utilizing this fall will put a heavy emphasis on students having a reliable, fast and always on internet connection so that when they are not in the physical classroom, they can attend virtual classrooms, interact with teachers and classmates in an e-learning environment and do the necessary research to complete homework.

Describe how your proposal meets the needs of the community to be served as described in the "Guidelines." Use additional pages if necessary.

This application helps to meet the needs of the community by providing approximately 420 households, 1 business, and 1 community anchor point the necessary broadband connections to enable ongoing educational efforts for student residents. Without a reliable broadband connection, students living in unserved or underserved areas of school districts run the risk of falling irreparably behind their 'connected' peers in their educational pursuits. Broadband connections resulting from an award further provides the ability to parents in these households to work effectively from home while juggling the needs of their children's hybrid school schedule as a result of the virus outbreak. In addition, a reliable and secure broadband connection assists in residents being able to seek medical advice and feedback in a virtual setting at a time when health care professionals are overwhelmed and when patients are reluctant to seek face-to-face assistance due to the COVID-19 pandemic.

Describe any plans or programs you have developed to improve adoption in the community described in this proposal. Use additional pages if necessary.

TruVista is committed to bringing reliable broadband and Wi-Fi services to our communities. We have previously been awarded a USDA ReConnect grant to bring high-speed internet to unserved and underserved areas of Kershaw County, SC. We have recently worked with the South Carolina Office of Regulatory Staff to craft a broadband offer for low income student households in our service footprint who do not currently have an internet connection in anticipation of a significant amount of classroom activity taking place in a virtual environment. This offer is intended to assist these lower income households in ensuring their school-aged children have the resources to successfully continue their educations during the COVID-19 outbreak. At the time of school closings in March of 2020 TruVista committed to providing free, up to 25Mb internet service to homes with school-aged children but no connection through the end of the school year. Internally the free internet offer was named Educate 2020 and it was offered across the TruVista footprint in South Carolina and Georgia. The Educate 2020 resulted in over 1,250 HSD connections.

Provide documents to establish proof that your organization has the necessary funds (50% of total project cost) to complete this project/proposal. List documents here and attach documents to this proposal.

Matching Funds Affidavit attached

List any lease, franchise agreement, interconnection agreement, authorization, permit, or other items needed to complete this project.

DOT permits needed

Attachments and Exhibits

Please attach the following items to Application:

1. Map of Project Area (PDF and Shapefile formats)
2. Letters of support evidencing community need for project
3. Any additional information evidencing community need for project

Certification and Signature

CERTIFICATION: The Applicant certifies that information included in this application is factual to their knowledge.

☑ Applicant agrees to comply with all applicable requirements and conditions contained in Subrecipient Agreement for Coronavirus Relief Funds

Signature: Eric Ramey

Print Name of Signature: Eric Ramey

Title of Signatory: Sr Director - Administration & Regulatory Affairs

Date: 8/14/20

Renewal Terms. *Contingent upon extensions for the expenditure of CARES Act funds provided by the U.S. Department of Treasury and the State of South Carolina, this Agreement may be renewed as evidenced by written approval of both parties.*

All questions and completed applications should be submitted to Broadband@ors.sc.gov

Facsimile signatures and email signatures shall be as effective as original signatures to bind any party.

TruVista
Cares Act Priority 1 –Chester Block16
8/13/2020

APPLICATION

South Carolina Broadband Infrastructure Project

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Primary Contact Name Eric Ramey

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Date of Applicant's Initial FCC Form 477 Submission 12/9/14

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- [x] Applicant **and/or project Partner** has experience **building and** operating broadband networks in low-moderate income areas

Project Area Information

County Fairfield

Rural or Urban Rural

Nearest City/Town Ridgeway

Project Area Map Code Fairfield Block 9

417	Number of Households in Project Area	*(Target code)*
1	Number of Businesses in Project Area	
0	Number of Health Care Facilities in Project Area	
1	Number of Community Anchor Points in Project Area	
0	Number of Educational Institutions in Project Area	

Broadband Infrastructure Information

Indicate the type(s) of broadband infrastructure technology to be deployed in the project area.

- [x] *Fiber to the Premises* **Minimum Sustainable** Download/Upload Speeds 25/3
- [ ] *Hybrid fiber-coax (symmetrical upload/download speeds)* **Minimum Sustainable** Download/Upload Speeds
- [ ] *Hybrid fiber-coax (non-symmetrical upload/download speeds)* **Minimum Sustainable** Download/Upload Speeds
- [ ] *Fixed wireless* **Minimum Sustainable** Download/Upload Speeds
- [ ] *VDSL (25/3 Mbps or faster)* **Minimum Sustainable** Download/Upload Speeds

Broadband Pricing Schedules or Tiers

Indicate all rate tiers **for broadband at speeds of 25/3 Mbps or faster** will be offered to customers in the project area:

- [ ] Rates less than $10/month
- [ ] Rates between $10 - $14.99/month
- [ ] Rates between $15 - $19.99/month
- [ ] Rates between $20 - $24.99/month
- [x] Rates between $25 - $34.99/month

Project Timeline and Milestones

Project Start Date 8/21/20

Project Construction Activity Begins 8/31/20

Project Construction Activity Complete 12/15/20

Customer Premises Installations Complete 12/15/20

Project Completion Date 12/15/20

Project Cost Information

Total Project Cost $ 3,751,522.96

Upfront Cost Requirements $ 584,274.96

Cost of Building and/or Extending Infrastructure to Customer Premises $ 3,167,248.00

Average Cost per **Location Served** *(all locations or structures)* $ 8,996.45

Average Cost per Housing Unit $ 8,996.45

Average Cost per Business $ 8,996.45

Project Funding Information

South Carolina CARES Act Funding Requested $ 1,875,761.48

Applicant-Provided Funding $ 1,875,761.48

Third-Party Funding Amount $ 0

Source(s)

Additional Information

Describe Applicant's and/or project Partner's experience building and/or operating broadband networks.

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This acquisition was followed closely by purchases from Comporium in the Lewisville, SC and from Cablevision in Great Falls, SC marketplaces. These acquisitions occurred in 2007.

2012 saw the remaining acquisitions (to date). Both of these occurred in Georgia and were purchased from Northland Communications and Gumlog Cable.

Combine these purchases and the growth strategies associated; the upgrades and growth strategy in our copper footprint and finally our edging out strategy with FTTX we have seen tremendous growth in our Broadband Subscribers. In the last 5years (YE 2014 –YE 2019) we have seen subscriber growth rate grow 30% in total. Our entire technician workforce is Broadband trained, our NOC is Broadband trained and education continues as the technology evolves.

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Describe how your proposal meets CARES objectives as described in the "Guidelines." Use additional pages if necessary.

TruVista is committed to providing high quality, reliable and fast broadband connections to all households in our service areas. When the opportunity to apply for funding through the CARES Act to help provide broadband services to unserved/underserved areas became available, TruVista recognized that it is uniquely positioned to build to the areas outlined in this application to provide a Fiber to the Premise (FTTP) based internet product to approximately 417 homes with download speeds of up to 1Gbps.

As outlined in the Coronovirus Relief Fund Guidance document, eligible expenditures include those that facilitate learning, including technological improvements, in connection with school closings to enable compliance with COVID-19 precautions. Provided we are awarded funds, these projects will provide approximately 417 underserved households in this application area with broadband internet access that will facilitate distance-learning opportunities for students in connection with school closings and upcoming limited in-class schedules due to COVID-19. The hybrid type schedules that schools districts are utilizing this fall will put a heavy emphasis on students having a reliable, fast and always on internet connection so that when they are not in the physical classroom, they can attend virtual classrooms, interact with teachers and classmates in an e-learning environment and do the necessary research to complete homework.

Describe how your proposal meets the needs of the community to be served as described in the "Guidelines." Use additional pages if necessary.

This application helps to meet the needs of the community by providing approximately 417 households, 1 business, and 1 community anchor point the necessary broadband connections to enable ongoing educational efforts for student residents. Without a reliable broadband connection, students living in unserved or underserved areas of school districts run the risk of falling irreparably behind their 'connected' peers in their educational pursuits. Broadband connections resulting from an award further provides the ability to parents in these households to work effectively from home while juggling the needs of their children's hybrid school schedule as a result of the virus outbreak. In addition, a reliable and secure broadband connection assists in residents being able to seek medical advice and feedback in a virtual setting at a time when health care professionals are overwhelmed and when patients are reluctant to seek face-to-face assistance due to the COVID-19 pandemic.

Describe any plans or programs you have developed to improve adoption in the community described in this proposal. Use additional pages if necessary.

TruVista is committed to bringing reliable broadband and Wi-Fi services to our communities. We have previously been awarded a USDA ReConnect grant to bring high-speed internet to unserved and underserved areas of Kershaw County, SC. We have recently worked with the South Carolina Office of Regulatory Staff to craft a broadband offer for low income student households in our service footprint who do not currently have an internet connection in anticipation of a significant amount of classroom activity taking place in a virtual environment. This offer is intended to assist these lower income households in ensuring their school-aged children have the resources to successfully continue their educations during the COVID-19 outbreak. At the time of school closings in March of 2020 TruVista committed to providing free, up to 25Mb internet service to homes with school-aged children but no connection through the end of the school year. Internally the free internet offer was named Educate 2020 and it was offered across the TruVista footprint in South Carolina and Georgia. The Educate 2020 resulted in over 1,250 HSD connections.

Provide documents to establish proof that your organization has the necessary funds (50% of total project cost) to complete this project/proposal. List documents here and attach documents to this proposal.

Matching Funds Affidavit attached

List any lease, franchise agreement, interconnection agreement, authorization, permit, or other items needed to complete this project.

DOT permits needed

Attachments and Exhibits

Please attach the following items to Application:

1. Map of Project Area (PDF and Shapefile formats)
2. Letters of support evidencing community need for project
3. Any additional information evidencing community need for project

Certification and Signature

CERTIFICATION: The Applicant certifies that information included in this application is factual to their knowledge.

☑ Applicant agrees to comply with all applicable requirements and conditions contained in Subrecipient Agreement for Coronavirus Relief Funds

Signature: Eric Ramey

Print Name of Signature: Eric Ramey

Title of Signatory: Sr Director - Administration & Regulatory Affairs

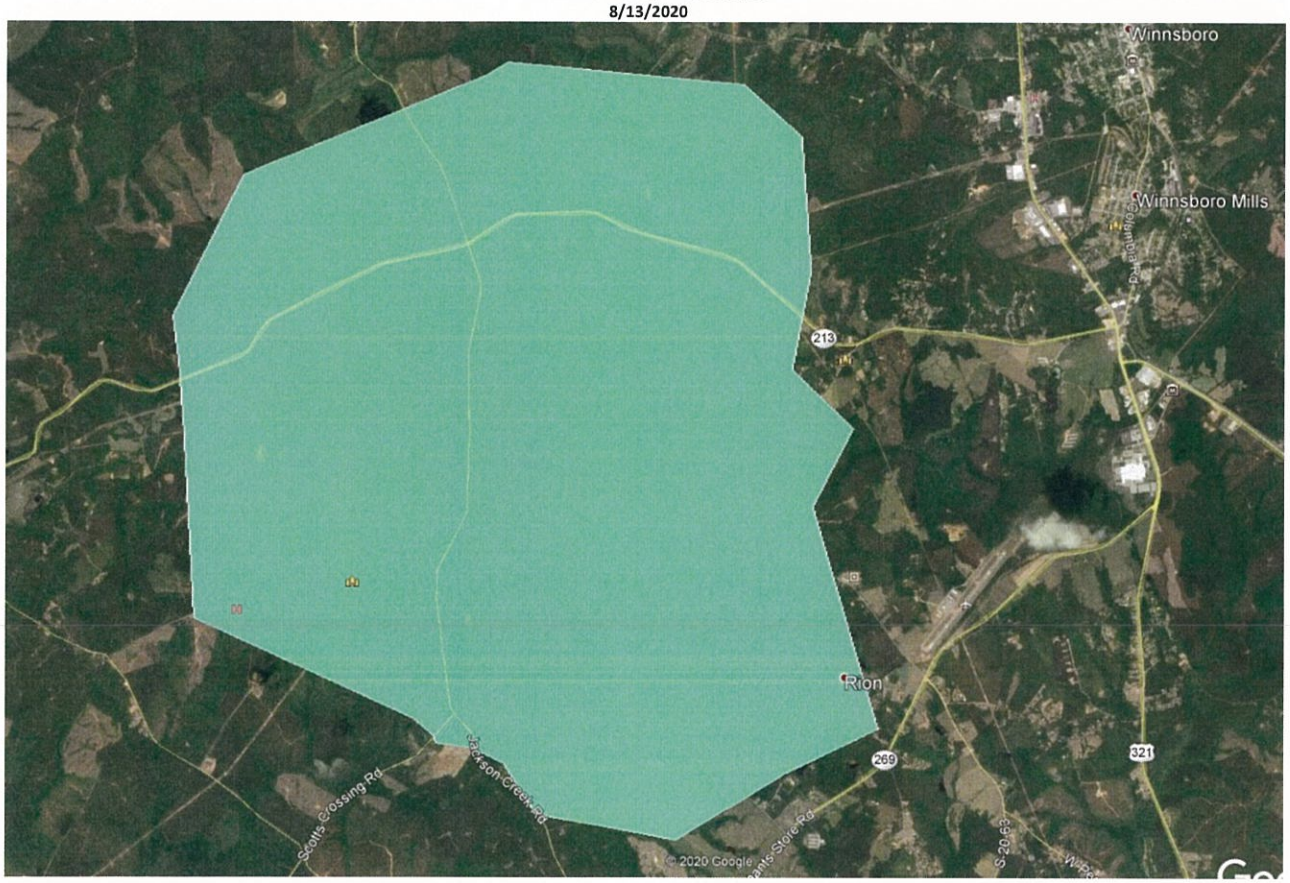
Date: 8/14/20

Renewal Terms. *Contingent upon extensions for the expenditure of CARES Act funds provided by the U.S. Department of Treasury and the State of South Carolina, this Agreement may be renewed as evidenced by written approval of both parties.*

All questions and completed applications should be submitted to Broadband@ors.sc.gov

Facsimile signatures and email signatures shall be as effective as original signatures to bind any party.

TruVista
Cares Act Priority 1 –Fairfield 09
8/13/2020



APPLICATION

South Carolina Broadband Infrastructure Project

Applicant Information

Applicant Name/Organization TruVista Communications, Inc. f/k/a The Chester Telephone Company

Applicant FCC Registration Number (FRN) 0003707775

Primary Contact Name Eric Ramey

Title Sr Director - Administration & Regulatory Affairs

Mailing Address 160 York Street

Phone Number 803-581-9152

City, State, Zip Chester, South Carolina, 29706

Email eric.ramey@truvista.biz

Broadband Service Provider Experience

Date of Applicant's Initial FCC Form 477 Submission 12/9/14

Date of Applicant's Most Recent FCC Form 477 Submission 3/2/20

- [x] Applicant **and/or project Partner** has experience delivering broadband service over fiber or hybrid fiber-coax infrastructure
- [x] Applicant **and/or project Partner** has experience building and operating broadband networks in rural areas
- [x] Applicant **and/or project Partner** has experience **building and** operating broadband networks in low-moderate income areas

Project Area Information

County Fairfield

Rural or Urban Rural

Nearest City/Town Winnsboro

Project Area Map Code Fairfield Block 10

251	Number of Households in Project Area	*(Target code)*
2	Number of Businesses in Project Area	
0	Number of Health Care Facilities in Project Area	
3	Number of Community Anchor Points in Project Area	
0	Number of Educational Institutions in Project Area	

Broadband Infrastructure Information

Indicate the type(s) of broadband infrastructure technology to be deployed in the project area.

- [x] *Fiber to the Premises* **Minimum Sustainable** Download/Upload Speeds 25/3
- [ ] *Hybrid fiber-coax (symmetrical upload/download speeds)* **Minimum Sustainable** Download/Upload Speeds
- [ ] *Hybrid fiber-coax (non-symmetrical upload/download speeds)* **Minimum Sustainable** Download/Upload Speeds
- [ ] *Fixed wireless* **Minimum Sustainable** Download/Upload Speeds
- [ ] *VDSL (25/3 Mbps or faster)* **Minimum Sustainable** Download/Upload Speeds

Broadband Pricing Schedules or Tiers

Indicate all rate tiers for broadband at speeds of 25/3 Mbps or faster will be offered to customers in the project area:

- [ ] Rates less than $10/month
- [ ] Rates between $10 - $14.99/month
- [ ] Rates between $15 - $19.99/month
- [ ] Rates between $20 - $24.99/month
- [x] Rates between $25 - $34.99/month

Project Timeline and Milestones

Project Start Date 8/21/20

Project Construction Activity Begins 8/31/20

Project Construction Activity Complete 12/15/20

Customer Premises Installations Complete 12/15/20

Project Completion Date 12/15/20

Project Cost Information

Total Project Cost $ 1,918,488.62

Upfront Cost Requirements $ 319,695.62

Cost of Building and/or Extending Infrastructure to Customer Premises $ 1,598,793.00

Average Cost per Location Served *(all locations or structures)* $ 7582.95

Average Cost per Housing Unit $ 7582.95

Average Cost per Business $ 7582.95

Project Funding Information

South Carolina CARES Act Funding Requested $ 959,244.31

Applicant-Provided Funding $ 959,244.31

Third-Party Funding Amount $ 0

Source(s)

Additional Information

Describe Applicant's and/or project Partner's experience building and/or operating broadband networks.

TruVista Communications (TruVista) has been in business since 1897 and has a strong legacy of providing telecommunications service in the rural markets where we operate. Our Broadband experience begins with the offering of DSL over our copper network in 2000. The initial offering was 256K to the end-user, and we currently offer a maximum of 100M over our ADSL network in our copper footprint with up to 750M in our Coax footprint. Inside our Fiber footprint, we can address almost any customer requirements. The highest speed currently offered to our residential customers in our Fiber markets is 1G. Still, higher speeds can certainly be accommodated if requested, and speeds to our commercial customers can go as high as 10G currently (if requested). Customer requirements are constantly being evaluated to determine if higher speeds are needed and when the market demands require we are willing and capable to upgrade our core network to accommodate.

In an effort to become a "broader" provider of Internet Services TruVista executed a strategy to obtain CATV/COAX facilities in our existing footprint or complementary territories as a part of our growth strategy. The first acquisition came in 2002 with a Cable purchase (from Comporium) in the Winnsboro, SC market. This initial CATV purchase required TruVista to build out a fully functioning Head End in order to provide video/internet services over the COAX facilities. TruVista personnel were closely and deeply involved with the buildout, which provided a tremendous opportunity for training the TruVista personnel.

In 2006, TruVista purchased the cable franchise located in Chester, SC from Charter Communications. This acquisition allowed TruVista to provide higher internet speeds to customers in our ILEC footprint. 2006 also saw TruVista purchase from Charter Communications their CATV franchise in Camden, SC.

This acquisition was followed closely by purchases from Comporium in the Lewisville, SC and from Cablevision in Great Falls, SC marketplaces. These acquisitions occurred in 2007.

2012 saw the remaining acquisitions (to date). Both of these occurred in Georgia and were purchased from Northland Communications and Gumlog Cable.

Combine these purchases and the growth strategies associated; the upgrades and growth strategy in our copper footprint and finally our edging out strategy with FTTX we have seen tremendous growth in our Broadband Subscribers. In the last 5years (YE 2014 –YE 2019) we have seen subscriber growth rate grow 30% in total. Our entire technician workforce is Broadband trained, our NOC is Broadband trained and education continues as the technology evolves.

TruVista continues to invest millions of dollars annually in capital primarily to ensure our ability to build, successfully deliver, upgrade and successfully maintain our Broadband Subscriber Base. Since 2012, TruVista's Capital Budget directly associated with the Network has grown 196%. The primary driver of the increase and easily the majority of the investment is directly related to increasing and retaining Broadband Subscribers with the best technology our budgets allow.

The TruVista leadership team has a vast and extensive knowledge of the communications industry. With a combined 90+ years of industry experience, this team manages significant projects on a regular basis. When Brian Singleton took over 15 years ago at TruVista, he began to assemble his key leadership team, the organization and today many are still in place along with additional enhancements. Brian has recently recruited a new EVP/CFO, Tim Geyer, who has 23 years' experience in the telecom industry along with maintaining his CPA certification. Tim's experience in the financial arena will be invaluable in maintaining the integrity of the finances. Brian also recruited Carla French who is now serving as President/COO. Brian knows Carla from previously working with her at BellSouth. With her tenure at TruVista included, Carla brings 35 years of telecom experience to the team.

Beginning with 2015's Capital Budget thru 2019, there will be $52,000,000+ spent on network projects of which 75-80% can be associated with Broadband. The projects range from small fiber buildouts to major projects. TruVista is currently completing a 2 year project in Georgia and will be a $10M+ in capital investment. TruVista completed a project at the end of June 2019, which took approximately 2 and half years Total investment in this project (to date) is $4.6M. We continue a Beautification Fiber Project partnering with the city in the historical Camden, SC (Kershaw Co) area and to date we have invested $4M+ in capital. TruVista Is currently beginning the construction phase of a $12.14M UDSA ReConnect Project in Kershaw County. We expect the ReConnect project to complete near YE 2023.

Describe how your proposal meets CARES objectives as described in the "Guidelines." Use additional pages if necessary.

TruVista is committed to providing high quality, reliable and fast broadband connections to all households in our service areas. When the opportunity to apply for funding through the CARES Act to help provide broadband services to unserved/underserved areas became available, TruVista recognized that it is uniquely positioned to build to the areas outlined in this application to provide a Fiber to the Premise (FTTP) based internet product to approximately 251 homes with download speeds of up to 1Gbps.

As outlined in the Coronovirus Relief Fund Guidance document, eligible expenditures include those that facilitate learning, including technological improvements, in connection with school closings to enable compliance with COVID-19 precautions. Provided we are awarded funds, these projects will provide approximately 251 underserved households in this application area with broadband internet access that will facilitate distance-learning opportunities for students in connection with school closings and upcoming limited in-class schedules due to COVID-19. The hybrid type schedules that schools districts are utilizing this fall will put a heavy emphasis on students having a reliable, fast and always on internet connection so that when they are not in the physical classroom, they can attend virtual classrooms, interact with teachers and classmates in an e-learning environment and do the necessary research to complete homework.

Describe how your proposal meets the needs of the community to be served as described in the "Guidelines." Use additional pages if necessary.

This application helps to meet the needs of the community by providing approximately 251 households, 2 businesses, and 3 community anchor points the necessary broadband connections to enable ongoing educational efforts for student residents. Without a reliable broadband connection, students living in unserved or underserved areas of school districts run the risk of falling irreparably behind their 'connected' peers in their educational pursuits. Broadband connections resulting from an award further provides the ability to parents in these households to work effectively from home while juggling the needs of their children's hybrid school schedule as a result of the virus outbreak. In addition, a reliable and secure broadband connection assists in residents being able to seek medical advice and feedback in a virtual setting at a time when health care professionals are overwhelmed and when patients are reluctant to seek face-to-face assistance due to the COVID-19 pandemic.

Describe any plans or programs you have developed to improve adoption in the community described in this proposal. Use additional pages if necessary.

TruVista is committed to bringing reliable broadband and Wi-Fi services to our communities. We have previously been awarded a USDA ReConnect grant to bring high-speed internet to unserved and underserved areas of Kershaw County, SC. We have recently worked with the South Carolina Office of Regulatory Staff to craft a broadband offer for low income student households in our service footprint who do not currently have an internet connection in anticipation of a significant amount of classroom activity taking place in a virtual environment. This offer is intended to assist these lower income households in ensuring their school-aged children have the resources to successfully continue their educations during the COVID-19 outbreak. At the time of school closings in March of 2020 TruVista committed to providing free, up to 25Mb internet service to homes with school-aged children but no connection through the end of the school year. Internally the free internet offer was named Educate 2020 and it was offered across the TruVista footprint in South Carolina and Georgia. The Educate 2020 resulted in over 1,250 HSD connections.

Provide documents to establish proof that your organization has the necessary funds (50% of total project cost) to complete this project/proposal. List documents here and attach documents to this proposal.

Matching Funds Affidavit attached

List any lease, franchise agreement, interconnection agreement, authorization, permit, or other items needed to complete this project.

DOT permits needed

Attachments and Exhibits

Please attach the following items to Application:

1. Map of Project Area (PDF and Shapefile formats)
2. Letters of support evidencing community need for project
3. Any additional information evidencing community need for project

Certification and Signature

CERTIFICATION: The Applicant certifies that information included in this application is factual to their knowledge.

☑ Applicant agrees to comply with all applicable requirements and conditions contained in Subrecipient Agreement for Coronavirus Relief Funds

Signature: Eric Ramey

Print Name of Signature: Eric Ramey

Title of Signatory: Sr. Directory - Administration & Regulatory Affairs

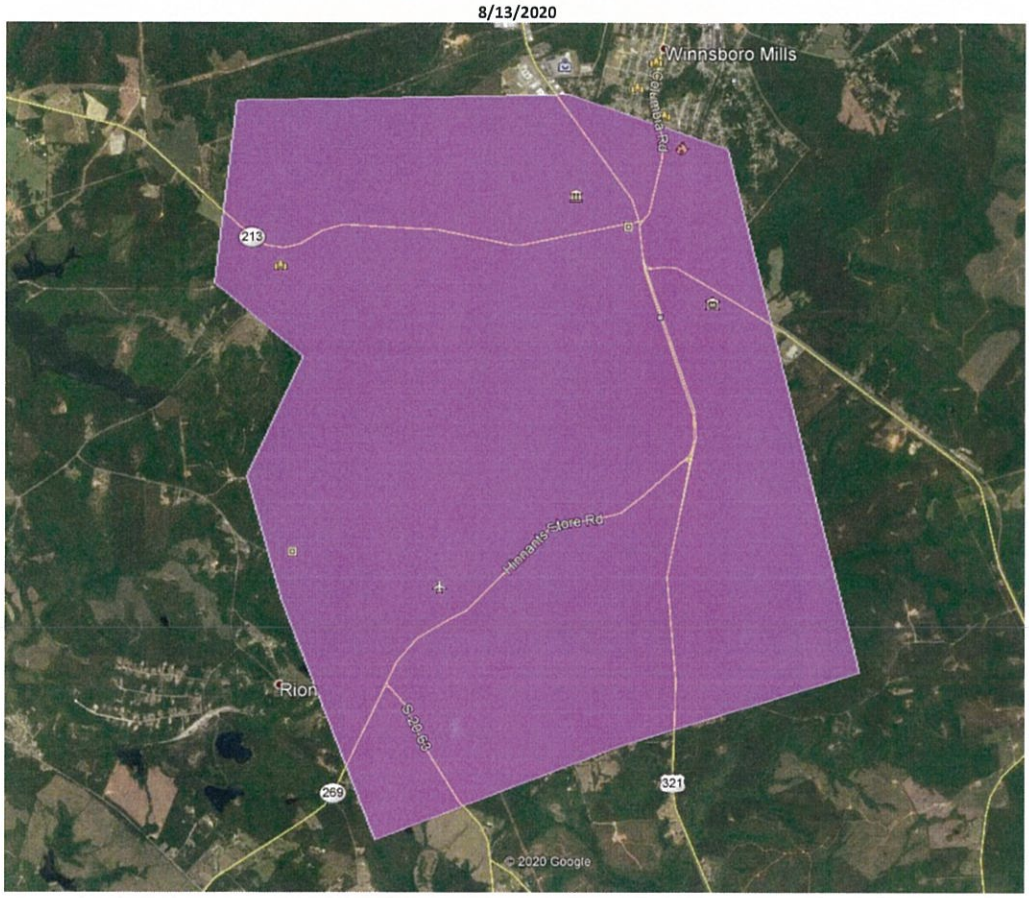
Date: 8/14/20

Renewal Terms. *Contingent upon extensions for the expenditure of CARES Act funds provided by the U.S. Department of Treasury and the State of South Carolina, this Agreement may be renewed as evidenced by written approval of both parties.*

All questions and completed applications should be submitted to Broadband@ors.sc.gov

Facsimile signatures and email signatures shall be as effective as original signatures to bind any party.

TruVista
Cares Act Priority 1 –Fairfield 10
8/13/2020



APPLICATION

South Carolina Broadband Infrastructure Project

Applicant Information

Applicant Name/Organization TruVista Communications, Inc. f/k/a The Chester Telephone Company

Applicant FCC Registration Number (FRN) 0003707775

Primary Contact Name Eric Ramey

Title Sr Director - Administration & Regulatory Affairs

Mailing Address 160 York Street

Phone Number 803-581-9152

City, State, Zip Chester, South Carolina, 29706

Email eric.ramey@truvista.biz

Broadband Service Provider Experience

Date of Applicant's Initial FCC Form 477 Submission 12/9/14

Date of Applicant's Most Recent FCC Form 477 Submission 3/2/20

- [x] Applicant **and/or project Partner** has experience delivering broadband service over fiber or hybrid fiber-coax infrastructure
- [x] Applicant **and/or project Partner** has experience building and operating broadband networks in rural areas
- [x] Applicant **and/or project Partner** has experience **building and** operating broadband networks in low-moderate income areas

Project Area Information

County Fairfield

Rural or Urban Rural

Nearest City/Town Longtown

Project Area Map Code Fairfield Block 12

48	Number of Households in Project Area	*(Target code)*
0	Number of Businesses in Project Area	
0	Number of Health Care Facilities in Project Area	
2	Number of Community Anchor Points in Project Area	
0	Number of Educational Institutions in Project Area	

Broadband Infrastructure Information

Indicate the type(s) of broadband infrastructure technology to be deployed in the project area.

- [x] *Fiber to the Premises* **Minimum Sustainable** Download/Upload Speeds 25/3
- [ ] *Hybrid fiber-coax (symmetrical upload/download speeds)* **Minimum Sustainable** Download/Upload Speeds
- [ ] *Hybrid fiber-coax (non-symmetrical upload/download speeds)* **Minimum Sustainable** Download/Upload Speeds
- [ ] *Fixed wireless* **Minimum Sustainable** Download/Upload Speeds
- [ ] *VDSL (25/3 Mbps or faster)* **Minimum Sustainable** Download/Upload Speeds

Broadband Pricing Schedules or Tiers

Indicate all rate tiers for broadband at speeds of 25/3 Mbps or faster will be offered to customers in the project area:

- [ ] Rates less than $10/month
- [ ] Rates between $10 - $14.99/month
- [ ] Rates between $15 - $19.99/month
- [ ] Rates between $20 - $24.99/month
- [x] Rates between $25 - $34.99/month

Project Timeline and Milestones

Project Start Date 8/21/20

Project Construction Activity Begins 8/31/20

Project Construction Activity Complete 12/15/20

Customer Premises Installations Complete 12/15/20

Project Completion Date 12/15/20

Project Cost Information

Total Project Cost $ 173,949.09

Upfront Cost Requirements $ 77,496.09

Cost of Building and/or Extending Infrastructure to Customer Premises $ 96,453.00

Average Cost per Location Served *(all locations or structures)* $ 3,623.94

Average Cost per Housing Unit $ 3,623.94

Average Cost per Business $ 3,623.94

Project Funding Information

South Carolina CARES Act Funding Requested $ 86,974.55

Applicant-Provided Funding $ 86,974.55

Third-Party Funding Amount $ 0

Source(s)

Additional Information

Describe Applicant's and/or project Partner's experience building and/or operating broadband networks.

TruVista Communications (TruVista) has been in business since 1897 and has a strong legacy of providing telecommunications service in the rural markets where we operate. Our Broadband experience begins with the offering of DSL over our copper network in 2000. The initial offering was 256K to the end-user, and we currently offer a maximum of 100M over our ADSL network in our copper footprint with up to 750M in our Coax footprint. Inside our Fiber footprint, we can address almost any customer requirements. The highest speed currently offered to our residential customers in our Fiber markets is 1G. Still, higher speeds can certainly be accommodated if requested, and speeds to our commercial customers can go as high as 10G currently (if requested). Customer requirements are constantly being evaluated to determine if higher speeds are needed and when the market demands require we are willing and capable to upgrade our core network to accommodate.

In an effort to become a "broader" provider of Internet Services TruVista executed a strategy to obtain CATV/COAX facilities in our existing footprint or complementary territories as a part of our growth strategy. The first acquisition came in 2002 with a Cable purchase (from Comporium) in the Winnsboro, SC market. This initial CATV purchase required TruVista to build out a fully functioning Head End in order to provide video/internet services over the COAX facilities. TruVista personnel were closely and deeply involved with the buildout, which provided a tremendous opportunity for training the TruVista personnel.

In 2006, TruVista purchased the cable franchise located in Chester, SC from Charter Communications. This acquisition allowed TruVista to provide higher internet speeds to customers in our ILEC footprint. 2006 also saw TruVista purchase from Charter Communications their CATV franchise in Camden, SC.

This acquisition was followed closely by purchases from Comporium in the Lewisville, SC and from Cablevision in Great Falls, SC marketplaces. These acquisitions occurred in 2007.

2012 saw the remaining acquisitions (to date). Both of these occurred in Georgia and were purchased from Northland Communications and Gumlog Cable.

Combine these purchases and the growth strategies associated; the upgrades and growth strategy in our copper footprint and finally our edging out strategy with FTTX we have seen tremendous growth in our Broadband Subscribers. In the last 5years (YE 2014 –YE 2019) we have seen subscriber growth rate grow 30% in total. Our entire technician workforce is Broadband trained, our NOC is Broadband trained and education continues as the technology evolves.

TruVista continues to invest millions of dollars annually in capital primarily to ensure our ability to build, successfully deliver, upgrade and successfully maintain our Broadband Subscriber Base. Since 2012, TruVista's Capital Budget directly associated with the Network has grown 196%. The primary driver of the increase and easily the majority of the investment is directly related to increasing and retaining Broadband Subscribers with the best technology our budgets allow.

The TruVista leadership team has a vast and extensive knowledge of the communications industry. With a combined 90+ years of industry experience, this team manages significant projects on a regular basis. When Brian Singleton took over 15 years ago at TruVista, he began to assemble his key leadership team, the organization and today many are still in place along with additional enhancements. Brian has recently recruited a new EVP/CFO, Tim Geyer, who has 23 years' experience in the telecom industry along with maintaining his CPA certification. Tim's experience in the financial arena will be invaluable in maintaining the integrity of the finances. Brian also recruited Carla French who is now serving as President/COO. Brian knows Carla from previously working with her at BellSouth. With her tenure at TruVista included, Carla brings 35 years of telecom experience to the team.

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Describe how your proposal meets CARES objectives as described in the "Guidelines." Use additional pages if necessary.

TruVista is committed to providing high quality, reliable and fast broadband connections to all households in our service areas. When the opportunity to apply for funding through the CARES Act to help provide broadband services to unserved/underserved areas became available, TruVista recognized that it is uniquely positioned to build to the areas outlined in this application to provide a Fiber to the Premise (FTTP) based internet product to approximately 48 homes with download speeds of up to 1Gbps.

As outlined in the Coronovirus Relief Fund Guidance document, eligible expenditures include those that facilitate learning, including technological improvements, in connection with school closings to enable compliance with COVID-19 precautions. Provided we are awarded funds, these projects will provide approximately 48 underserved households in this application area with broadband internet access that will facilitate distance-learning opportunities for students in connection with school closings and upcoming limited in-class schedules due to COVID-19. The hybrid type schedules that schools districts are utilizing this fall will put a heavy emphasis on students having a reliable, fast and always on internet connection so that when they are not in the physical classroom, they can attend virtual classrooms, interact with teachers and classmates in an e-learning environment and do the necessary research to complete homework.

Describe how your proposal meets the needs of the community to be served as described in the "Guidelines." Use additional pages if necessary.

This application helps to meet the needs of the community by providing approximately 48 households and 2 community anchor points the necessary broadband connections to enable ongoing educational efforts for student residents. Without a reliable broadband connection, students living in unserved or underserved areas of school districts run the risk of falling irreparably behind their 'connected' peers in their educational pursuits. Broadband connections resulting from an award further provides the ability to parents in these households to work effectively from home while juggling the needs of their children's hybrid school schedule as a result of the virus outbreak. In addition, a reliable and secure broadband connection assists in residents being able to seek medical advice and feedback in a virtual setting at a time when health care professionals are overwhelmed and when patients are reluctant to seek face-to-face assistance due to the COVID-19 pandemic.

Describe any plans or programs you have developed to improve adoption in the community described in this proposal. Use additional pages if necessary.

TruVista is committed to bringing reliable broadband and Wi-Fi services to our communities. We have previously been awarded a USDA ReConnect grant to bring high-speed internet to unserved and underserved areas of Kershaw County, SC. We have recently worked with the South Carolina Office of Regulatory Staff to craft a broadband offer for low income student households in our service footprint who do not currently have an internet connection in anticipation of a significant amount of classroom activity taking place in a virtual environment. This offer is intended to assist these lower income households in ensuring their school-aged children have the resources to successfully continue their educations during the COVID-19 outbreak. At the time of school closings in March of 2020 TruVista committed to providing free, up to 25Mb internet service to homes with school-aged children but no connection through the end of the school year. Internally the free internet offer was named Educate 2020 and it was offered across the TruVista footprint in South Carolina and Georgia. The Educate 2020 resulted in over 1,250 HSD connections.

Provide documents to establish proof that your organization has the necessary funds (50% of total project cost) to complete this project/proposal. List documents here and attach documents to this proposal.

Matching Funds Affidavit attached

List any lease, franchise agreement, interconnection agreement, authorization, permit, or other items needed to complete this project.

DOT permits needed

Attachments and Exhibits

Please attach the following items to Application:

1. Map of Project Area (PDF and Shapefile formats)
2. Letters of support evidencing community need for project
3. Any additional information evidencing community need for project

Certification and Signature

CERTIFICATION: The Applicant certifies that information included in this application is factual to their knowledge.

☑ Applicant agrees to comply with all applicable requirements and conditions contained in Subrecipient Agreement for Coronavirus Relief Funds

Signature: Eric Ramey

Print Name of Signature: Eric Ramey

Title of Signatory: Sr. Directory - Administration & Regulatory Affairs

Date: 8/14/20

Renewal Terms. *Contingent upon extensions for the expenditure of CARES Act funds provided by the U.S. Department of Treasury and the State of South Carolina, this Agreement may be renewed as evidenced by written approval of both parties.*

All questions and completed applications should be submitted to Broadband@ors.sc.gov

Facsimile signatures and email signatures shall be as effective as original signatures to bind any party.

TruVista
Cares Act Priority 2 –Fairfield Block12
8/13/2020

APPLICATION

South Carolina Broadband Infrastructure Project

Applicant Information

Applicant Name/Organization TruVista Communications, Inc. f/k/a The Chester Telephone Company

Applicant FCC Registration Number (FRN) 0003707775

Primary Contact Name Eric Ramey

Title Sr Director - Administration & Regulatory Affairs

Mailing Address 160 York Street

Phone Number 803-581-9152

City, State, Zip Chester, South Carolina, 29706

Email eric.ramey@truvista.biz

Broadband Service Provider Experience

Date of Applicant's Initial FCC Form 477 Submission 12/9/14

Date of Applicant's Most Recent FCC Form 477 Submission 3/2/20

- [x] Applicant **and/or project Partner** has experience delivering broadband service over fiber or hybrid fiber-coax infrastructure
- [x] Applicant **and/or project Partner** has experience building and operating broadband networks in rural areas
- [x] Applicant **and/or project Partner** has experience **building and** operating broadband networks in low-moderate income areas

Project Area Information

County Fairfield

Rural or Urban Rural

Nearest City/Town Centerville

Project Area Map Code Fairfield Block 16

251	Number of Households in Project Area	*(Target code)*
0	Number of Businesses in Project Area	
0	Number of Health Care Facilities in Project Area	
2	Number of Community Anchor Points in Project Area	
0	Number of Educational Institutions in Project Area	

Broadband Infrastructure Information

Indicate the type(s) of broadband infrastructure technology to be deployed in the project area.

- [x] *Fiber to the Premises* **Minimum Sustainable** Download/Upload Speeds 25/3
- [ ] *Hybrid fiber-coax (symmetrical upload/download speeds)* **Minimum Sustainable** Download/Upload Speeds
- [ ] *Hybrid fiber-coax (non-symmetrical upload/download speeds)* **Minimum Sustainable** Download/Upload Speeds
- [ ] *Fixed wireless* **Minimum Sustainable** Download/Upload Speeds
- [ ] *VDSL (25/3 Mbps or faster)* **Minimum Sustainable** Download/Upload Speeds

Broadband Pricing Schedules or Tiers

Indicate all rate tiers **for broadband at speeds of 25/3 Mbps or faster** will be offered to customers in the project area:

- [ ] Rates less than $10/month
- [ ] Rates between $10 - $14.99/month
- [ ] Rates between $15 - $19.99/month
- [ ] Rates between $20 - $24.99/month
- [x] Rates between $25 - $34.99/month

Project Timeline and Milestones

Project Start Date 8/21/20

Project Construction Activity Begins 8/31/20

Project Construction Activity Complete 12/15/20

Customer Premises Installations Complete 12/15/20

Project Completion Date 12/15/20

Project Cost Information

Total Project Cost $ 756,343.30

Upfront Cost Requirements $ 282,674.30

Cost of Building and/or Extending Infrastructure to Customer Premises $ 473,669.00

Average Cost per **Location Served** *(all locations or structures)* $ 3,013.32

Average Cost per Housing Unit $ 3,013.32

Average Cost per Business $ 3,013.32

Project Funding Information

South Carolina CARES Act Funding Requested $ 378,171.65

Applicant-Provided Funding $ 378,171.65

Third-Party Funding Amount $ 0

Source(s)

Additional Information

Describe Applicant's and/or project Partner's experience building and/or operating broadband networks.

TruVista Communications (TruVista) has been in business since 1897 and has a strong legacy of providing telecommunications service in the rural markets where we operate. Our Broadband experience begins with the offering of DSL over our copper network in 2000. The initial offering was 256K to the end-user, and we currently offer a maximum of 100M over our ADSL network in our copper footprint with up to 750M in our Coax footprint. Inside our Fiber footprint, we can address almost any customer requirements. The highest speed currently offered to our residential customers in our Fiber markets is 1G. Still, higher speeds can certainly be accommodated if requested, and speeds to our commercial customers can go as high as 10G currently (if requested). Customer requirements are constantly being evaluated to determine if higher speeds are needed and when the market demands require we are willing and capable to upgrade our core network to accommodate.

In an effort to become a "broader" provider of Internet Services TruVista executed a strategy to obtain CATV/COAX facilities in our existing footprint or complementary territories as a part of our growth strategy. The first acquisition came in 2002 with a Cable purchase (from Comporium) in the Winnsboro, SC market. This initial CATV purchase required TruVista to build out a fully functioning Head End in order to provide video/internet services over the COAX facilities. TruVista personnel were closely and deeply involved with the buildout, which provided a tremendous opportunity for training the TruVista personnel.

In 2006, TruVista purchased the cable franchise located in Chester, SC from Charter Communications. This acquisition allowed TruVista to provide higher internet speeds to customers in our ILEC footprint. 2006 also saw TruVista purchase from Charter Communications their CATV franchise in Camden, SC.

This acquisition was followed closely by purchases from Comporium in the Lewisville, SC and from Cablevision in Great Falls, SC marketplaces. These acquisitions occurred in 2007.

2012 saw the remaining acquisitions (to date). Both of these occurred in Georgia and were purchased from Northland Communications and Gumlog Cable.

Combine these purchases and the growth strategies associated; the upgrades and growth strategy in our copper footprint and finally our edging out strategy with FTTX we have seen tremendous growth in our Broadband Subscribers. In the last 5years (YE 2014 –YE 2019) we have seen subscriber growth rate grow 30% in total. Our entire technician workforce is Broadband trained, our NOC is Broadband trained and education continues as the technology evolves.

TruVista continues to invest millions of dollars annually in capital primarily to ensure our ability to build, successfully deliver, upgrade and successfully maintain our Broadband Subscriber Base. Since 2012, TruVista's Capital Budget directly associated with the Network has grown 196%. The primary driver of the increase and easily the majority of the investment is directly related to increasing and retaining Broadband Subscribers with the best technology our budgets allow.

The TruVista leadership team has a vast and extensive knowledge of the communications industry. With a combined 90+ years of industry experience, this team manages significant projects on a regular basis. When Brian Singleton took over 15 years ago at TruVista, he began to assemble his key leadership team, the organization and today many are still in place along with additional enhancements. Brian has recently recruited a new EVP/CFO, Tim Geyer, who has 23 years' experience in the telecom industry along with maintaining his CPA certification. Tim's experience in the financial arena will be invaluable in maintaining the integrity of the finances. Brian also recruited Carla French who is now serving as President/COO. Brian knows Carla from previously working with her at BellSouth. With her tenure at TruVista included, Carla brings 35 years of telecom experience to the team.

Beginning with 2015's Capital Budget thru 2019, there will be $52,000,000+ spent on network projects of which 75-80% can be associated with Broadband. The projects range from small fiber buildouts to major projects. TruVista is currently completing a 2 year project in Georgia and will be a $10M+ in capital investment. TruVista completed a project at the end of June 2019, which took approximately 2 and half years Total investment in this project (to date) is $4.6M. We continue a Beautification Fiber Project partnering with the city in the historical Camden, SC (Kershaw Co) area and to date we have invested $4M+ in capital. TruVista Is currently beginning the construction phase of a $12.14M UDSA ReConnect Project in Kershaw County. We expect the ReConnect project to complete near YE 2023.

Describe how your proposal meets CARES objectives as described in the "Guidelines." Use additional pages if necessary.

TruVista is committed to providing high quality, reliable and fast broadband connections to all households in our service areas. When the opportunity to apply for funding through the CARES Act to help provide broadband services to unserved/underserved areas became available, TruVista recognized that it is uniquely positioned to build to the areas outlined in this application to provide a Fiber to the Premise (FTTP) based internet product to approximately 251 homes with download speeds of up to 1Gbps.

As outlined in the Coronovirus Relief Fund Guidance document, eligible expenditures include those that facilitate learning, including technological improvements, in connection with school closings to enable compliance with COVID-19 precautions. Provided we are awarded funds, these projects will provide approximately 251 underserved households in this application area with broadband internet access that will facilitate distance-learning opportunities for students in connection with school closings and upcoming limited in-class schedules due to COVID-19. The hybrid type schedules that schools districts are utilizing this fall will put a heavy emphasis on students having a reliable, fast and always on internet connection so that when they are not in the physical classroom, they can attend virtual classrooms, interact with teachers and classmates in an e-learning environment and do the necessary research to complete homework.

Describe how your proposal meets the needs of the community to be served as described in the "Guidelines." Use additional pages if necessary.

This application helps to meet the needs of the community by providing approximately 251 households and 2 community anchor points the necessary broadband connections to enable ongoing educational efforts for student residents. Without a reliable broadband connection, students living in unserved or underserved areas of school districts run the risk of falling irreparably behind their 'connected' peers in their educational pursuits. Broadband connections resulting from an award further provides the ability to parents in these households to work effectively from home while juggling the needs of their children's hybrid school schedule as a result of the virus outbreak. In addition, a reliable and secure broadband connection assists in residents being able to seek medical advice and feedback in a virtual setting at a time when health care professionals are overwhelmed and when patients are reluctant to seek face-to-face assistance due to the COVID-19 pandemic.

Describe any plans or programs you have developed to improve adoption in the community described in this proposal. Use additional pages if necessary.

TruVista is committed to bringing reliable broadband and Wi-Fi services to our communities. We have previously been awarded a USDA ReConnect grant to bring high-speed internet to unserved and underserved areas of Kershaw County, SC. We have recently worked with the South Carolina Office of Regulatory Staff to craft a broadband offer for low income student households in our service footprint who do not currently have an internet connection in anticipation of a significant amount of classroom activity taking place in a virtual environment. This offer is intended to assist these lower income households in ensuring their school-aged children have the resources to successfully continue their educations during the COVID-19 outbreak. At the time of school closings in March of 2020 TruVista committed to providing free, up to 25Mb internet service to homes with school-aged children but no connection through the end of the school year. Internally the free internet offer was named Educate 2020 and it was offered across the TruVista footprint in South Carolina and Georgia. The Educate 2020 resulted in over 1,250 HSD connections.

Provide documents to establish proof that your organization has the necessary funds (50% of total project cost) to complete this project/proposal. List documents here and attach documents to this proposal.

Matching Funds Affidavit attached

List any lease, franchise agreement, interconnection agreement, authorization, permit, or other items needed to complete this project.

DOT permits needed

Attachments and Exhibits

Please attach the following items to Application:

1. Map of Project Area (PDF and Shapefile formats)
2. Letters of support evidencing community need for project
3. Any additional information evidencing community need for project

Certification and Signature

CERTIFICATION: The Applicant certifies that information included in this application is factual to their knowledge.

☑ Applicant agrees to comply with all applicable requirements and conditions contained in Subrecipient Agreement for Coronavirus Relief Funds

Signature: Eric Ramey

Print Name of Signature: Eric Ramey

Title of Signatory: Sr. Director - Administration & Regulatory Affairs

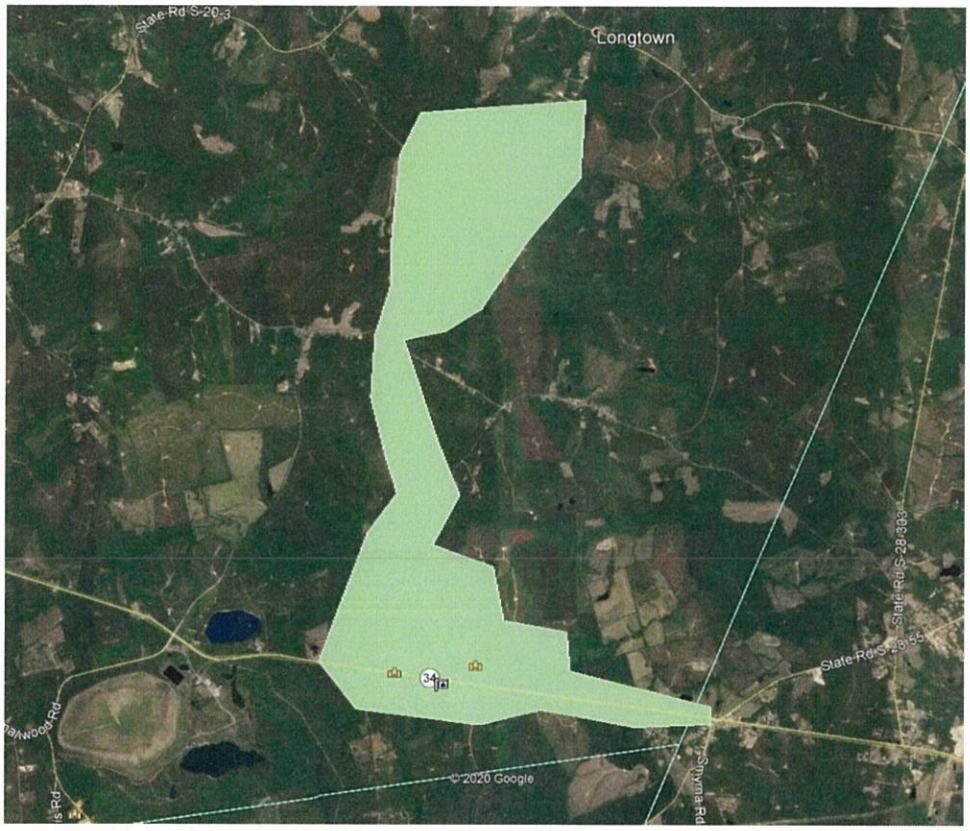
Date: 8/14/20

Renewal Terms. *Contingent upon extensions for the expenditure of CARES Act funds provided by the U.S. Department of Treasury and the State of South Carolina, this Agreement may be renewed as evidenced by written approval of both parties.*

All questions and completed applications should be submitted to Broadband@ors.sc.gov

Facsimile signatures and email signatures shall be as effective as original signatures to bind any party.

TruVista
Cares Act Priority 1 –Fairfield 16
8/13/2020



JAMES E. CLYBURN
6TH DISTRICT, SOUTH CAROLINA

MAJORITY WHIP

CHAIR
FAITH WORKING GROUP

DEMOCRATIC STEERING
AND POLICY COMMITTEE

CONGRESSIONAL BLACK CAUCUS

www.house.gov/clyburn
www.majoritywhip.gov

Cony nit d States
entatives
)515-4006

:0

Mr. Chad Rupe
Administrator
United States Department of Agriculture
Rural Utilities Service
1400 Independence Avenue, Southwest
Washington, D.C.

Dear Mr. Rupe:

I am writing you in strong support of an application for funding which is being submitted to the United States Department of Agriculture for funding under the ReConnect Grant Program by TruVista Communications of Chester, South Carolina. In it's application, TruVista proposes to utilize project funding to currently unserved and underserved portions of rural Richland and Fairfield Counties.

This expansion of service would positively impact K-12 students in these communities who are provided mobile devices by their respective school districts however, they lack broadband access at their rural residences. Accordingly, they are unable to complete assignments and research. In addition, this expansion would enable the many senior citizens who live in these communities access to telehealth from home. This issue is particularly acute in Fairfield County which has closed its only hospital.

Administrator Rupe, I have long been a strong advocate for closing the digital divide in this nation's rural communities. I would like to take this opportunity to thank you and the Rural Utilities Service for working with our rural communities to ensure that accessible and affordable broadband access is available for all citizens.

With kindest regards, I am

Sincerely,

James E. Clyburn
Majority Whip
U.S. House of Representatives

200 CANNON HOUSE OFFICE BUILDING
WASHINGTON, DC 20515-4006
(202) 225-3315
(202) 225-2313 FAX

H-329, THE CAPITOL
WASHINGTON, DC 20515-6503
(202) 226-3210
(202) 225-9253 FAX

1225 LADY STREET
SUITE 200
COLUMBIA, SC 29201
(803) 799-1100
(803) 799-9050 FAX

130 WEST MAIN STREET
KINGSTREE, SC 29556
(843) 355-1211
(843) 355-1232 FAX

176 MUNICIPAL WAY
SANTEE, SC 29142
(803) 854-4700
(803) 854-4900 FAX

129 SOUTH HARVIN STREET
SUMTER, SC 29150
(803) 883-9020
2ND & 4TH MONDAYS

RALPH NORMAN
5TH D STRICT, SOUTH CAROLINA

319 CANNON HOUSE OFF E BUILD NG
WASHINGTON, DC 20515-4005
(202) 225-550

454 S ANDERSON ROAD
SUITE 3 2B
ROCK HILL, SC 29730

Con th nite States
f e sentatives
n, D 0515-4005

COMMITTEES
COMMITTEE ON
OVERSIGHT AND REFORM

SCIENCE, SPACE, AND
TECHNOLOGY COMMITTEE
RANKING MEMBER, SUBCOMMITTEE ON
INVESTIGATIONS AND OVERSIGHT

COMMITTEE ON THE BUDGET

March 13, 2020

Chad Rupe
Administrator
USDA Rural Development, Rural Utilities Service
STOP 1510, Rm 5135
1400 Independence Avenue, SW
Washington, DC 20250-1510

Dear Mr. Rupe,

I am writing today to express my strong support for TruVista Communication's (TruVista) grant application for the USDA ReConnect program. TruVista is the preferred Internet Service Provider in Fairfield County, and their services are vital for many people in the county. They have been providing outstanding telecommunications services to the residents of Fairfield County since 1897, and I am proud to support them in their efforts to continue to do so.

As the Representative for South Carolina's Fifth District, I understand the value that dependable broadband can add for the citizens of Fairfield County. Having access to the internet improves the lives of my constituents, allows them to be engaged with me and their other representatives, and empowers the students across the county to grow in their educational careers and beyond. This grant has the potential to have a massive positive impact in Fairfield County and can dramatically improve the lives of its citizens and students.

There is a huge digital divide in rural communities, and many students, due to a lack of internet access, find it nearly impossible to complete their assignments or do research outside the classroom. With better connectivity, I firmly believe that student achievement will improve dramatically in Fairfield County, and this grant can help make that happen. TruVista and its staff members are valued members of the Fifth District, and they are a trusted partner in Fairfield County.

This grant has the potential to completely transform Fairfield County and positively impact our students, residents, and businesses for many years to come. Please reach out to my office at (202) 225-5501 or email my Legislative Director, Jake Hilkin, at jake.hilkin@mail.house.gov if I can provide any further information in support of this application.

Sincerely

Ralph Norman

Ralph Norman
Member of Congress

PRINT D ON RECYCLED PAPER

Fairfield County Council

P.O. Drawer 60
Winnsboro, S.C. 29180
(803) 815-4000
Fax: (803) 635-5969

JASON TAYLOR
County Administrator

LAURA JOHNSON
Interim Deputy County Administrator

March 10, 2020

Chad Rupe, Administrator
USDA Rural Development, Rural Utilities Service
STOP 1510, Rm 5135
1400 Independence Avenue, SW
Washington, DC 20250-1510

RE: Support Letter for **USDA ReConnect Application | TruVista Communications**

Dear Mr. Rupe,

On behalf of Fairfield County, I write today to express my personal support, and that of my entire team, to TruVista Communication's (TruVista) grant application for the USDA ReConnect program. TruVista is the preferred Internet Service Provider in our county and they are also a go-to community partner. Impressively, they have been providing outstanding telecommunications service to our residents since 1897. Therefore, I want to do whatever is necessary to support this grant application.

As County Administrator, one dimension of my mission is to help make Fairfield County one the most vibrant and connected communities on the East Coast. That said, at the present time, many parts of our county are extremely rural and are in desperate need of high-speed broadband service. Lack of sufficient bandwidth has limited our ability to consider and implement telehealth programs, distance learning for students, connections for corporations, precision agriculture, and work-from-home options for our residents. In addition, with better connectivity, we also feel that we will be able to improve emergency response when we deploy fiber into our rural communities.

TruVista is a vital, trusted partner in our mission to deploy high-speed broadband. TruVista staff members live and work in our community. They support our work force, care for our residents, and foster innovative, entrepreneurial growth on a daily basis. We think the USDA would be wise to fund this application.

This grant has the potential to completely transform Fairfield County and positively impact our residents and businesses for many years to come. We have complete faith in TruVista's ability to be good stewards of the investment and execute the mission on-time and on-budget.

Please contact me if I can provide any further information in support of this application.

ly,

on C.
Administ

TRUVISTA
Connecting what matters

August 14, 2020

Chris Rozycki
Broadband Project Administrator
State of South Carolina
Office of Regulatory Staff
1401 Main Street, Suite 900
Columbia, SC 29201

Re: South Carolina Broadband Infrastructure Program Letters of Support
TruVista Communications, Inc. ("TruVista")

Dear Mr. Rozycki,

Due to the short filing window for the South Carolina Broadband Infrastructure Program, TruVista has reached out to each of the authors of the attached Letters of Support for additional broadband infrastructure in South Carolina. Each of the authors has consented to TruVista continuing to use their support letter for the South Carolina Broadband Infrastructure Program.

If you have any questions or if you need anything else, please let us know.

Sincerely,

TruVista Communications, Inc.
112 York Street
Chester, SC 29706

112 York Street
Chester, SC 29706

800.768.1212

TruVista.net

CELLENCE THROUGH T WORK
FAI D TY SCHOOL D CT

Dr J R Green
Superintendent

OFFICE OF THE SUPERINTENDENT

Fairfield County School District

P.O. DRAWER 622
1226 HIGHWAY 321 BY-PASS SOUT
Winnsboro, South Carolina 29180
P ONE: (803)635-4607
FAX: (803)635-6578

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March 10, 202

Chad Rupe, Administrator
USDA Rural Development, Rural U ' 'ties Service
STOP 1510, Rm 5135
1400 Independence Avenue, SW
Washington, DC 20250-1510

RE: Support Letter for **USDA ReConnect Application | TruVista Communications**

Dear Mr. Rupe,

On behalf of the Fairfield County School District, I write today to expres my personal support, and that of my entire faculty, staff and administration, to TruVista Communication's (TruVista) grant application for the USDA ReConnect program. TruVista is the preferred Internet Service Provider in our county and they are also a go-to community partner. Impressively, they have been providing outstanding telecommunications service to our residents and my students - since 1897. Therefore, I want to do whatever is necessary to support this grant application.

As Superintendent, my vision i to provide a rigorous, student-center d, and engaging edu ational experience. In addition to ensuring that students are proficient in Reading, Writing, and Mathematics, we make a commitment to giving each student the opportunity to develop his/her talents in the areas of Arts and Athletics. We also have an extraordinary one-to-one program and every child in Fairfield County has their own device. We understand that this comprehensive experience contributes to maximizing the personal and academic potential of each of our students.

That said, we further understand that there is a huge digital divide in our rural community and many of our students, due to a lack of Internet access, find it impossible to complete their assignments or do research at home. With better connectivity, we also feel confident that student achievement will improve dramatically in Fairfield County.

TruVista is a vital, trusted partner to the Fairfield County School District. TruVista staff members live and work in our community and many of their children attend our schools. We think the USDA would be wise to fund this application.

This grant has the potential to completely transform Fairfield County and positively impact our students, residents, and businesses for many years to come. Please contact me if I can provide any further information in support of this application.

' cerel '

J. R. Green, Superintendent

Annie E. McDaniel
District No. 41
Columbia 803-212-6789
Chester 803-581-0233
Fairfield 803-815-4037
Richland 803-576-190
P. O. Box 11867
Columbia, SC 29211-1867

Committees:
Medical, Military,
Public and Municipal
Affairs

330-A Blatt Building
Columbia, SC 29201

Tel. (803) 212-6789
anniemcdaniel@schouse.gov

o se of epresentatives

State of South Carolina

March 20, 2020

Chad Rupe, Administrator
USDA Rural Development, Rural Utilities Service
STOP 1510, Rm 5135
1400 Independence Avenue, SW
Washington, DC 20250-1510

RE: Support Letter for USDA ReConnect Application | TruVista Communications

Dear Mr. Rupe,

I write today to express strong support to TruVista Communication's (TruVista) grant application for the USDA ReConnect program. In its' application, TruVista proposes to utilize project funding to reach currently unserved and underserved portions or rural Fairfield and Richland Counties.

This expansion of service will positively impact K-12 students, improve resident healthcare, drive economic development, increase property values, decrease emergency response times and, in general, improve the vibrance of both Fairfield and Richland Counties. Of particular note, this project will impact over 1400 households, cover 220 square miles, and install approximately 425 miles of desperately needed fiber.

In addition, I need to express my complete confidence in TruVista. They are definitely the preferred Internet Service Provider in the region and are also a go-to community partner for projects big and small. Impressively, they have been providing outstanding telecommunications service to our residents since 1897. I feel certain that they will get the project done on-time and on-budget.

In short, I think this investment will completely transform two of my counties and I express my full support of their application.

Please contact me if I can provide any further information in support of this application.

With kindest regards, I am.

Sincerely,

Representative Annie E. McDaniel
SC House District 41
803.960.5782 (Mobile)

UNI'
SOUTH INA
College of Education

March 10, 2020

Carla J. French, President/COO
TruVista Communications, Inc.
112 York St.
Chester, SC 29706

RE: Support Letter for **USDA ReConnect Application | TruVista Communications**

Dear Ms. French,

On behalf of the University of South Carolina College of Education, I write today to express our support to TruVista Communication's (TruVista) grant application for the USDA ReConnect program.

As Director of the College's Research Institute, we provide the infrastructure of support for faculty in the College of Education and across the UofSC campus to conduct high-quality, interdisciplinary research and service projects to students and their teachers and families all across the state of South Carolina. Currently, we have a state-wide grant-funded project, for which I am a Co-Principal Investigator, titled "Carolina Family Engagement Center" that connects families, schools and communities in supporting family engagement in their children's education throughout the entire state, including rural, urban and suburban communities. That said, we understand the impact that broadband has on overall quality of life for our rural families. It affects educational attainment, health care, economic development, workforce opportunities and even public safety. With better connectivity, we also feel confident that family life will improve dramatically in Fairfield and Richland County.

Of particular interest to our faculty and students is the research opportunities that would be embedded in a project of this nature. Since UofSC is a major research university that is located in Richland County (Columbia, SC), it is convenient for travel which that makes it an ideal location to study. Further, we have a number of other programs that are already working in this area, and this proposed grant would enhance these programs.

Your current grant proposal has the potential to completely transform major rural portions of Fairfield and Richland Counties. It will impact over 1400 households, cover 220 square miles, and install approximately 425 miles of desperately needed fiber. We are excited at the potential to study and monitor this project for many years to come.

As Director of the College of Education Research Institute, I fully support your efforts through this project and look forward to learning of a successfully funded application. Please contact me if I can provide any further information in support of this application.

Sincerely,

Gina M. Kunz

Gina M. Kunz, PhD
College of Education Research Institute, Director
Office of Research and Innovation
225 Wardlaw
University of South Carolina
Columbia, South Carolina 29208